

WHATSWRIGHT.COM

ADVANCED LEADERSHIP TRAINING

with Pastor Bryan Wright

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ICCF

INTERNATIONAL COVENANT CONNECTIONS FELLOWSHIP

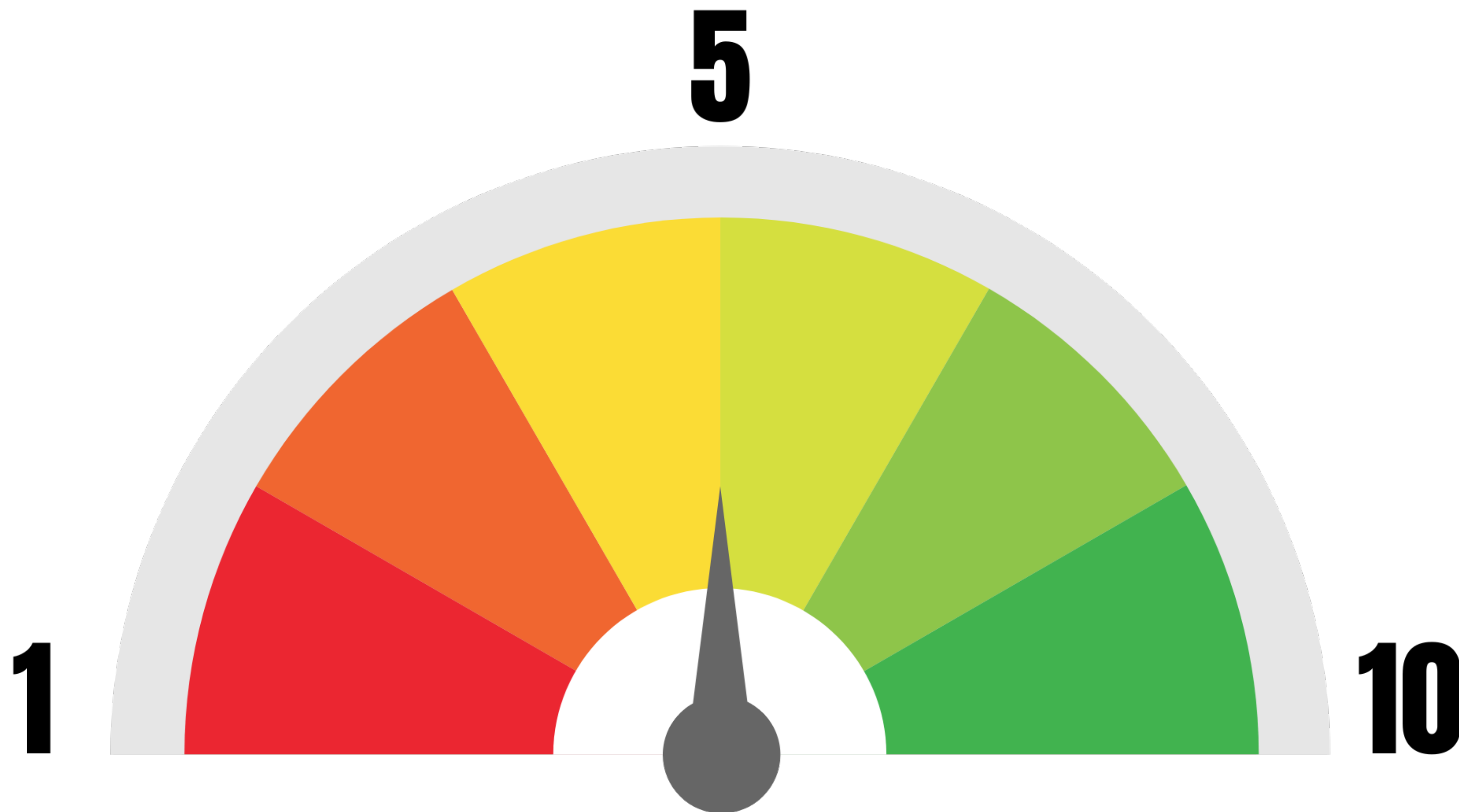
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WHERE ARE YOU?

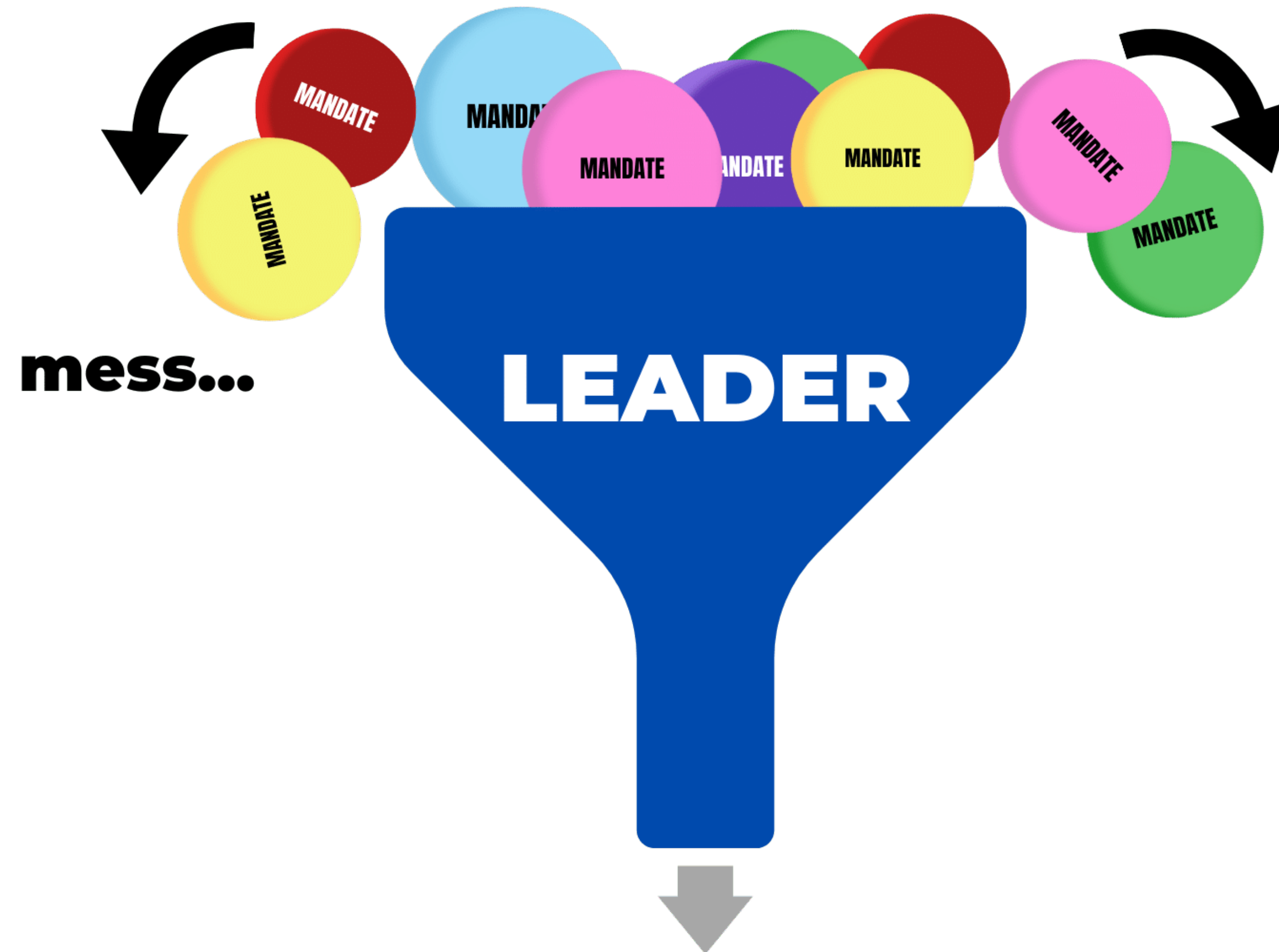
Where would you rate your leadership ability?



HAVE YOU EVER FELT LIKE THIS?



HOW ABOUT THIS?



WHY GROW IN LEADERSHIP?

- To personally grow and be successful
- To fulfill our purpose and destiny
- To increase in efficiency and productivity
- To bring success to our organization
- To help others meet their purpose and destiny



WHY GROW IN LEADERSHIP?

- Burying our potential doesn't please God
 - **Matthew 25:14-30:** *The Parable of the Talents*
- Jesus sets the example of increase
 - **Luke 2:52:** *“And Jesus KEPT increasing in wisdom, and stature [maturity], and in favor with God and men.” (NASB)*

LEADERSHIP AFFECTS EVERYTHING



4 TYPES OF LEADERS

1. POSITIONAL

The Focus:

Authority

2. RELATIONAL

Friendship

3. OPERATIONAL

Results

4. DEVELOPMENTAL

Replication

3 LEADERSHIP ROLES

1. Doing

2. Managing

3. Leading

KEY PHRASES

LEADERSHIP AFFECTS EVERYTHING

**YOU CAN'T DO EVERYTHING...
BUT YOU CAN LEAD MANY THINGS!**

**REPETITION IS THE MOTOR OF
LEARNING**

**GROWTH WITHOUT CHANGE IS
IMPOSSIBLE**

LEADERSHIP KEYS TO REMEMBER

- Don't do it alone
- Don't do it for them
- Don't fix it for them
- Don't do your best; do whatever it takes
- We are helping to make people more productive

GROWTH WITHOUT CHANGE IS IMPOSSIBLE!

THE IMPORTANCE OF **CULTURE**

Proper culture will do the work for you!

Culture eats vision for breakfast.

-Ps. J.B. Whitfield

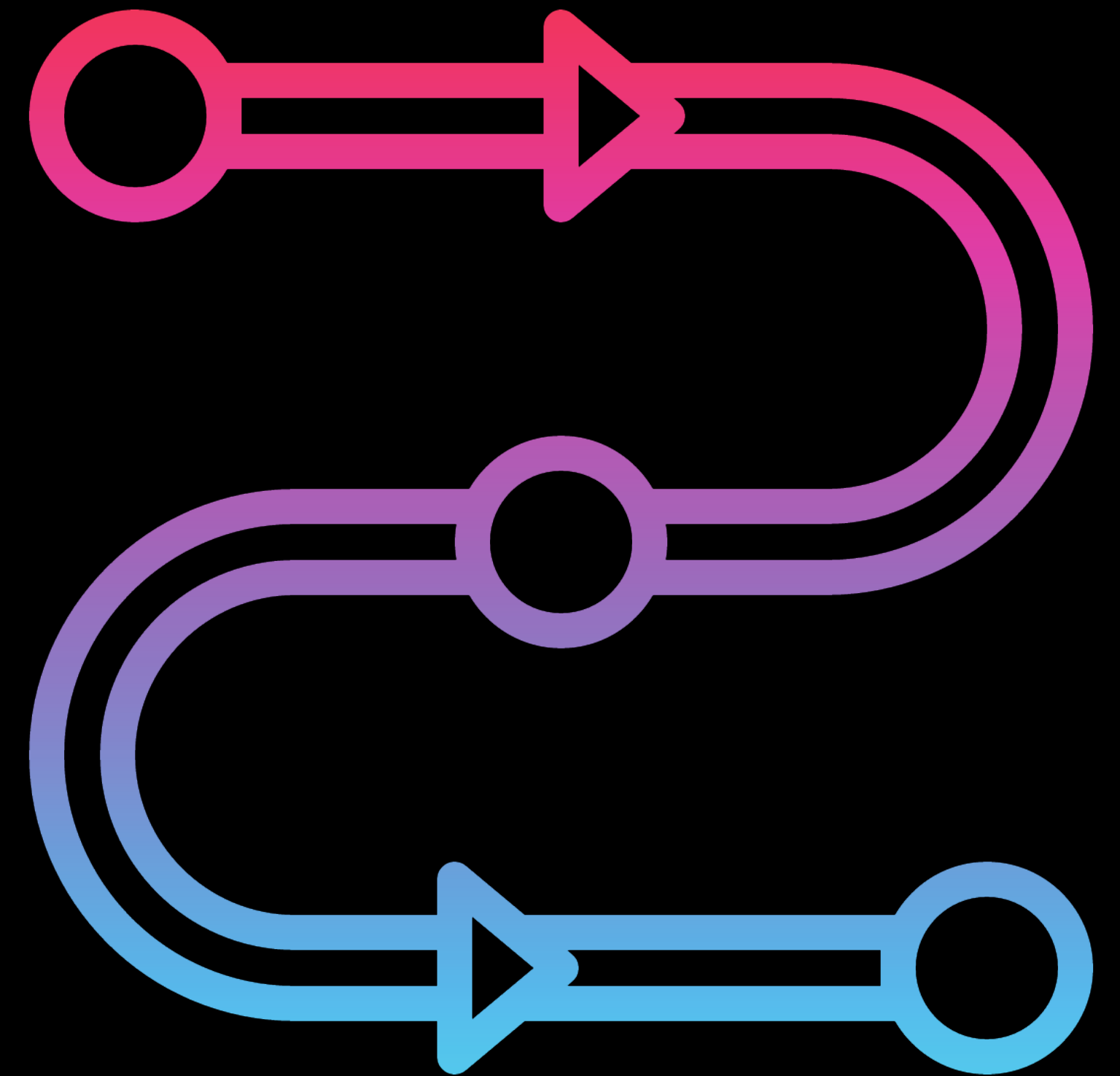
If your vision & culture don't line up, you'll never accomplish your vision.

-Ap. Bill Motley

CREATING CULTURE

- 1. Identify the culture you should have**
- 2. Identify the present culture**
- 3. Share vision & proper culture**
- 4. Give anointed preaching & teaching on Culture**
 - This will break the yoke of bad culture**
 - Create a hunger for the right culture**
- 5. Model the right culture**
- 6. Disciple the right culture**
- 7. Celebrate the right culture**
- 8. KEEP the right culture by REPEATING**

**LET'S TALK ABOUT A
PROCESS...**





WHAT IS A PROCESS?

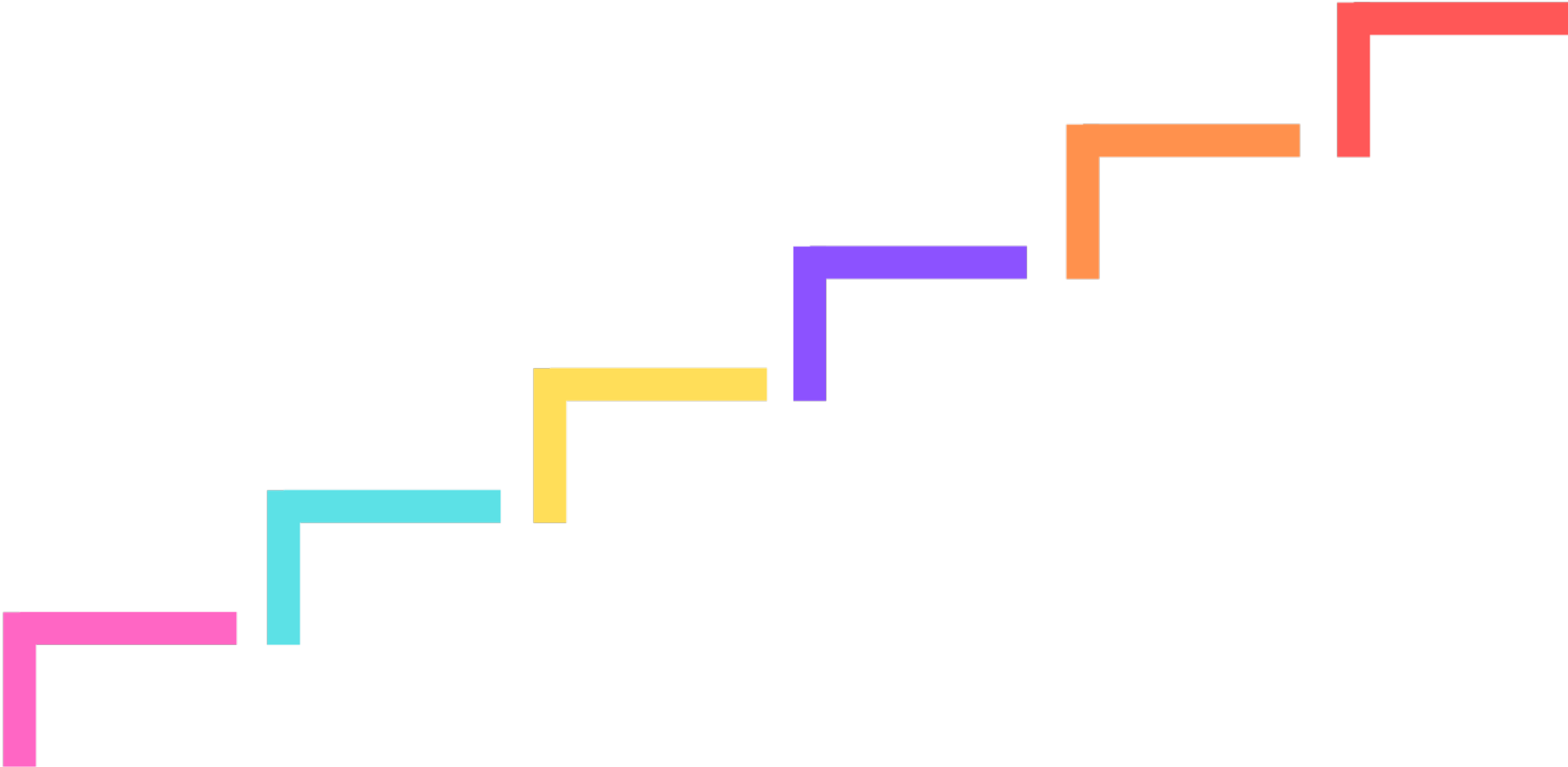
PROCESS:
A series of
actions or steps
taken in order
to achieve a
particular end



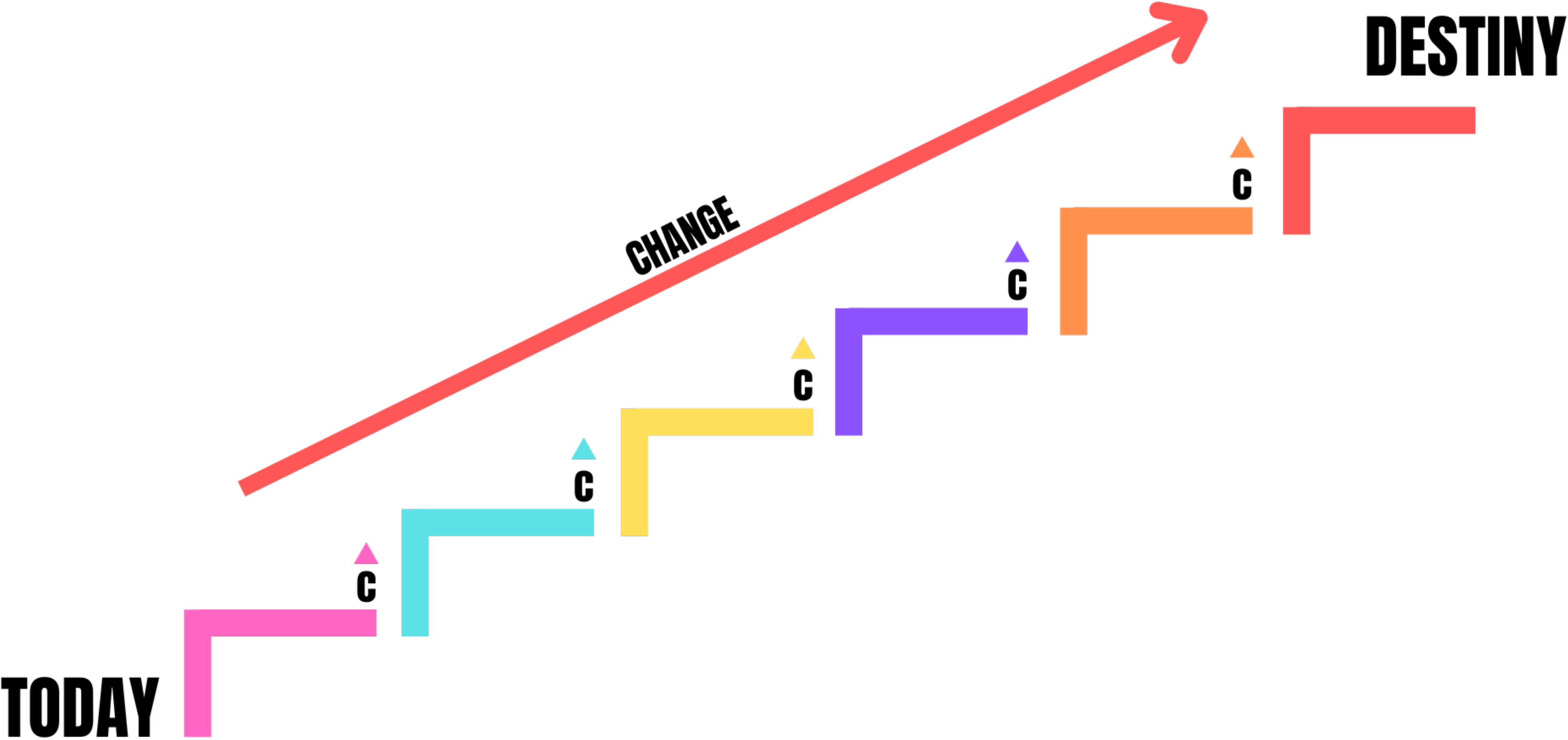
CHANGE IS A NECESSITY

DESTINY

TODAY



CHANGE IS A NECESSITY



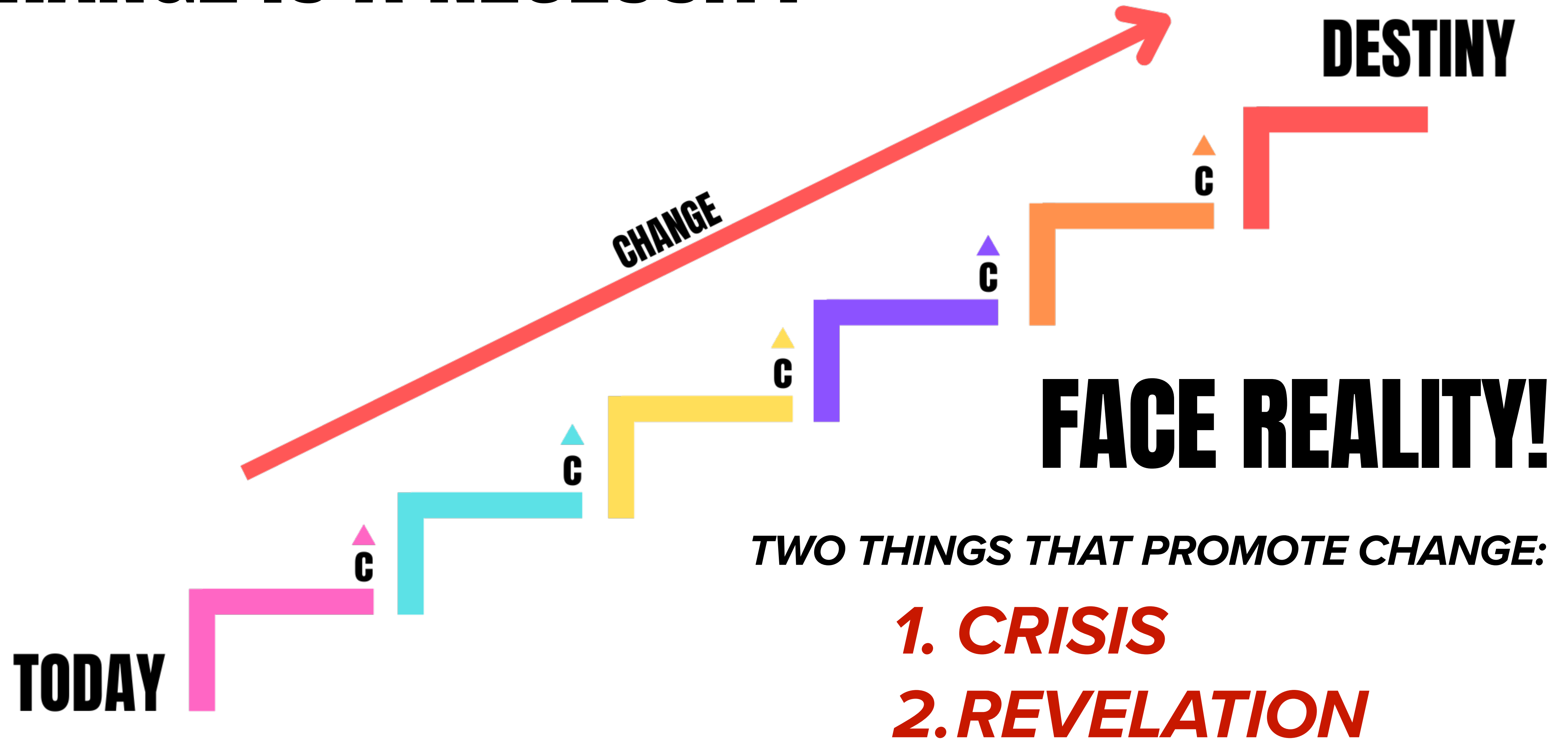
3 TYPES OF PEOPLE

1.RESIST Change

2.TOLERATE Change

3.EMBRACE Change

CHANGE IS A NECESSITY



I + P = O

ISSUES + PROBLEMS = OPPORTUNITIES

THE GROWTH PROCESS

- ➔ **See Issues & Problems**
- ➔ **Face Reality thru Crisis & Revelation**
- ➔ **Change!**
- ➔ **Grow!**
- ➔ **Reach Your Destiny**

THE PROCESS OF LEADERSHIP

CLOSING THE GAP

1. MENTAL ASSENT

(What we know)

THE GAP



2. APPLICATION

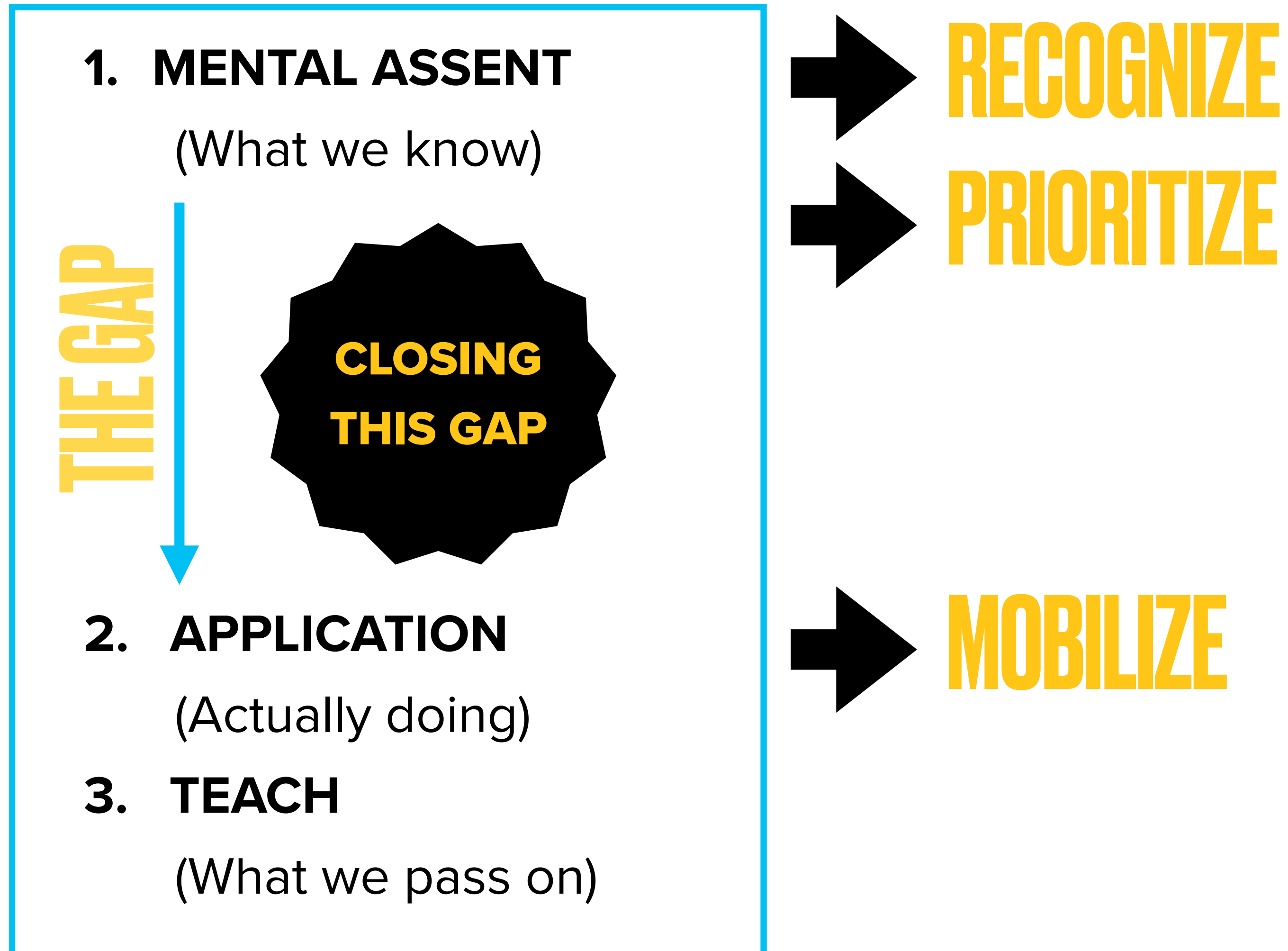
(Actually doing)

3. TEACH

(What we pass on)

THE PROCESS OF LEADERSHIP

CLOSING THE GAP



THE PROVERBS PROCESS | GIFTS

“And the spirit of the LORD shall rest upon him, the spirit of wisdom and understanding, the spirit of counsel and might, the spirit of knowledge and of the fear of the LORD;”
Isaiah 11:2 (KJV)

THE PROVERBS PROCESS

Isaiah 11:2 <i>Gifts</i>	Proverbs 24:3-4 KJV Living <i>Fruit</i> <i>How?</i>		Leader Work	Team Work
Knowledge				
Understanding				
Wisdom				

THE PROVERBS PROCESS | FRUIT

“By wisdom a house is built, And by understanding it is established; and by knowledge the rooms are filled with all precious and pleasant riches.”

Proverbs 24:3-4 (NASB)

THE PROVERBS PROCESS

Isaiah 11:2 <i>Gifts</i>	Proverbs 24:3-4 KJV Living <i>Fruit</i> <i>How?</i>		Leader Work	Team Work
Knowledge	Filled with Riches			
Understanding	Established			
Wisdom	Built			

THE PROVERBS PROCESS | HOW?

“Any enterprise is built by wise planning, becomes strong through common sense, and profits wonderfully by keeping abreast of the facts.”

Proverbs 24:3-4 (Living Bible)

THE PROVERBS PROCESS

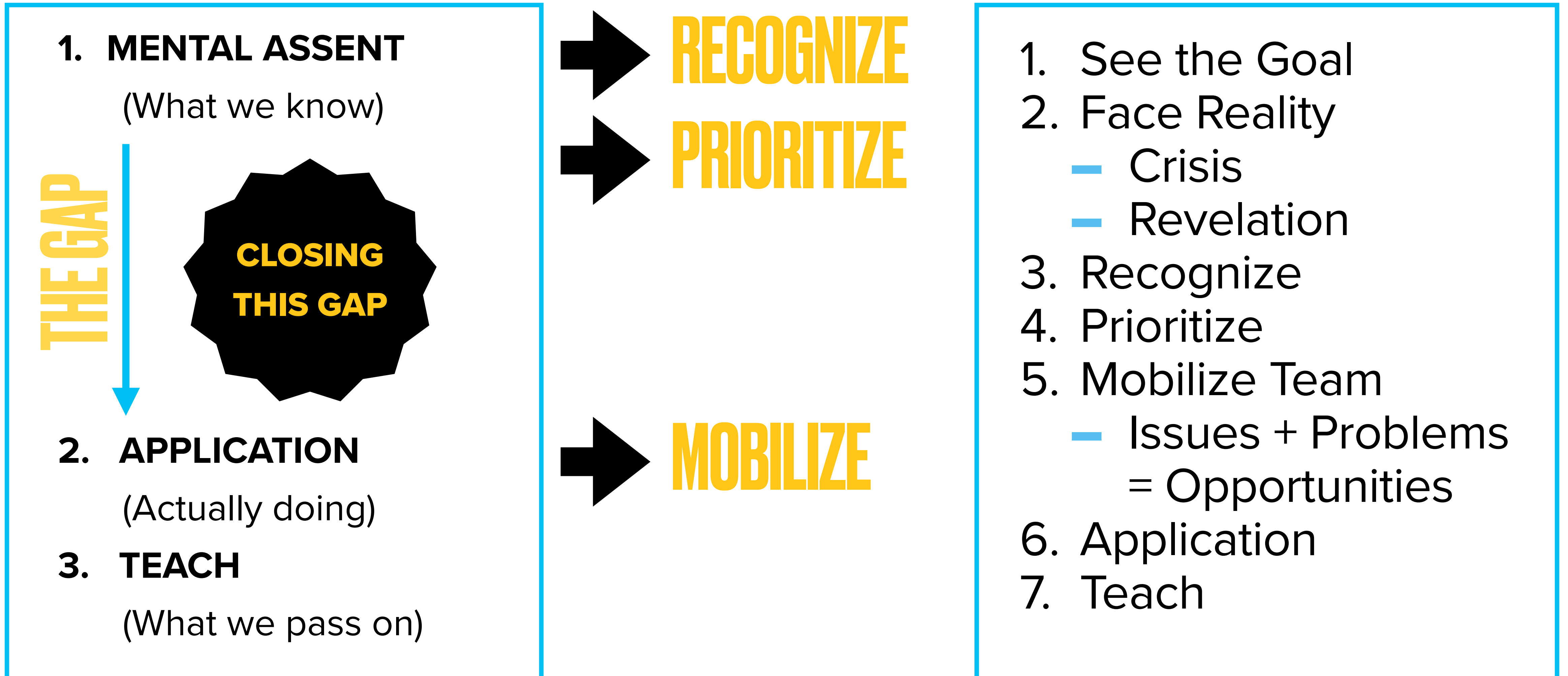
Isaiah 11:2 <i>Gifts</i>	Proverbs 24:3-4 KJV Living <i>Fruit</i> <i>How?</i>		Leader Work	Team Work
Knowledge	Filled with Riches	“Facts”		
Understanding	Established	Common Sense		
Wisdom	Built	Wise Plan		

THE PROVERBS PROCESS

Isaiah 11:2 <i>Gifts</i>	Proverbs 24:3-4 KJV Living <i>Fruit</i> <i>How?</i>		Leader Work	Team Work
Knowledge	Filled with Riches	“Facts”	Recognize	
Understanding	Established	Common Sense	Prioritize	
Wisdom	Built	Wise Plan	Mobilize	

THE PROCESS OF LEADERSHIP

CLOSING THE GAP



THE PROVERBS PROCESS

Isaiah 11:2 <i>Gifts</i>	Proverbs 24:3-4 KJV Living <i>Fruit</i> <i>How?</i>		Leader Work	Team Work
Knowledge	Filled with Riches	“Facts”	Recognize	Issues
Understanding	Established	Common Sense	Prioritize	Problems
Wisdom	Built	Wise Plan	Mobilize	Opportunities

**TEAMS ARE THE FUNDAMENTAL
BUILDING UNIT OF ANY ORGANIZATION!**

THE NEED FOR TEAMS

THE NEED FOR TEAMS

- **Acts 6:1-7**
 - *The Mandate is Bigger than You*
- **Exodus 17:8-13**
 - *The Burden is Carried with Help*
- **Exodus 18:13-23**
 - *Success is Gained through Teams*



**TEAMS ARE THE FUNDAMENTAL
BUILDING UNIT OF ANY ORGANIZATION!**

THE NEED FOR TEAMS



EXECUTIVE LEADERSHIP TEAM



KINDS OF TEAMS

ELT

*Cast Vision &
Empower Teams*

The primary Building
Team of the
organization

BUILDING TEAM

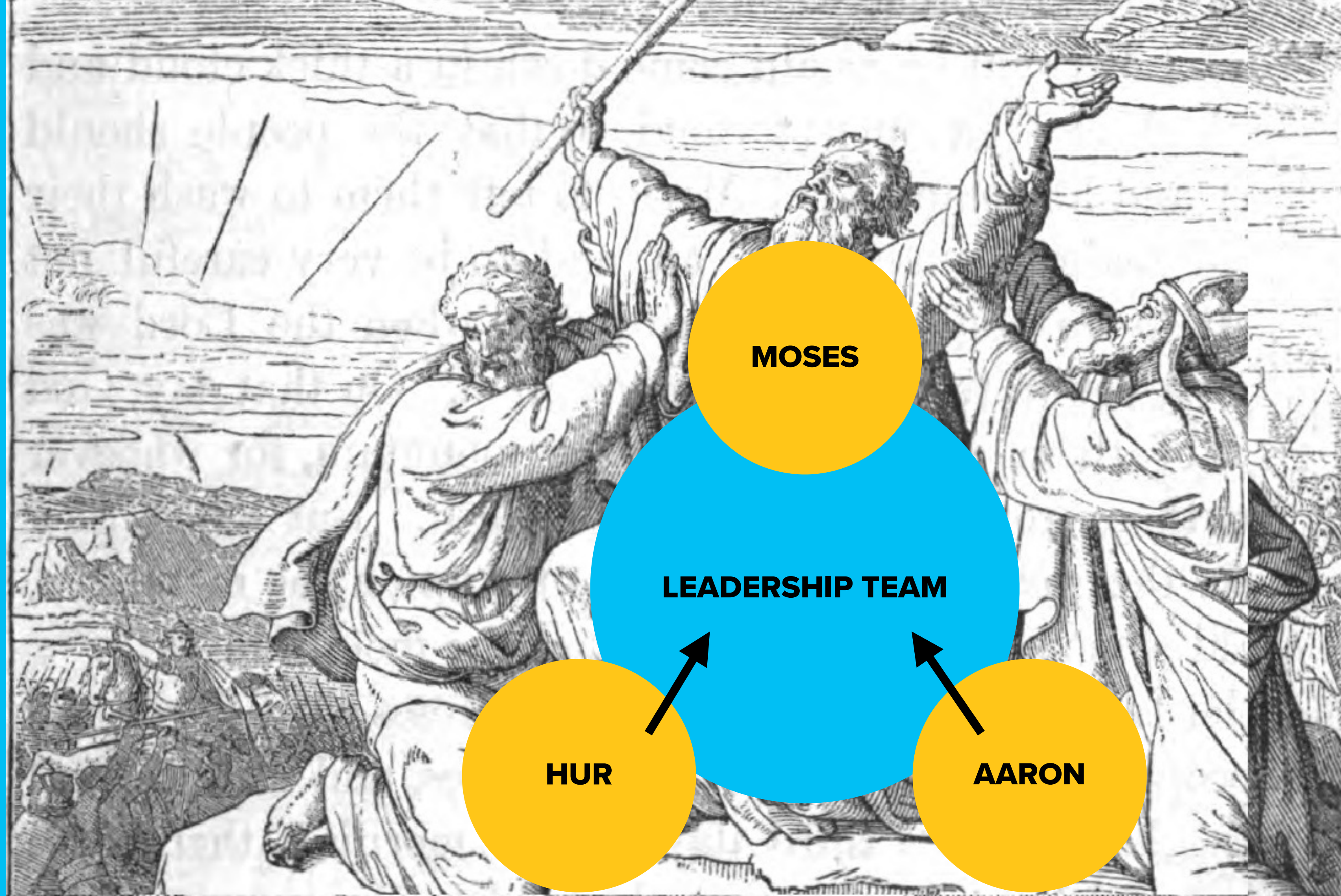
Manage & Plan

Creates plans, ideas, &
recommendations to
help accomplish the
vision

FUNCTIONING TEAM

Do & Accomplish

Carries out the work
of the vision



EXECUTIVE LEADERSHIP TEAM

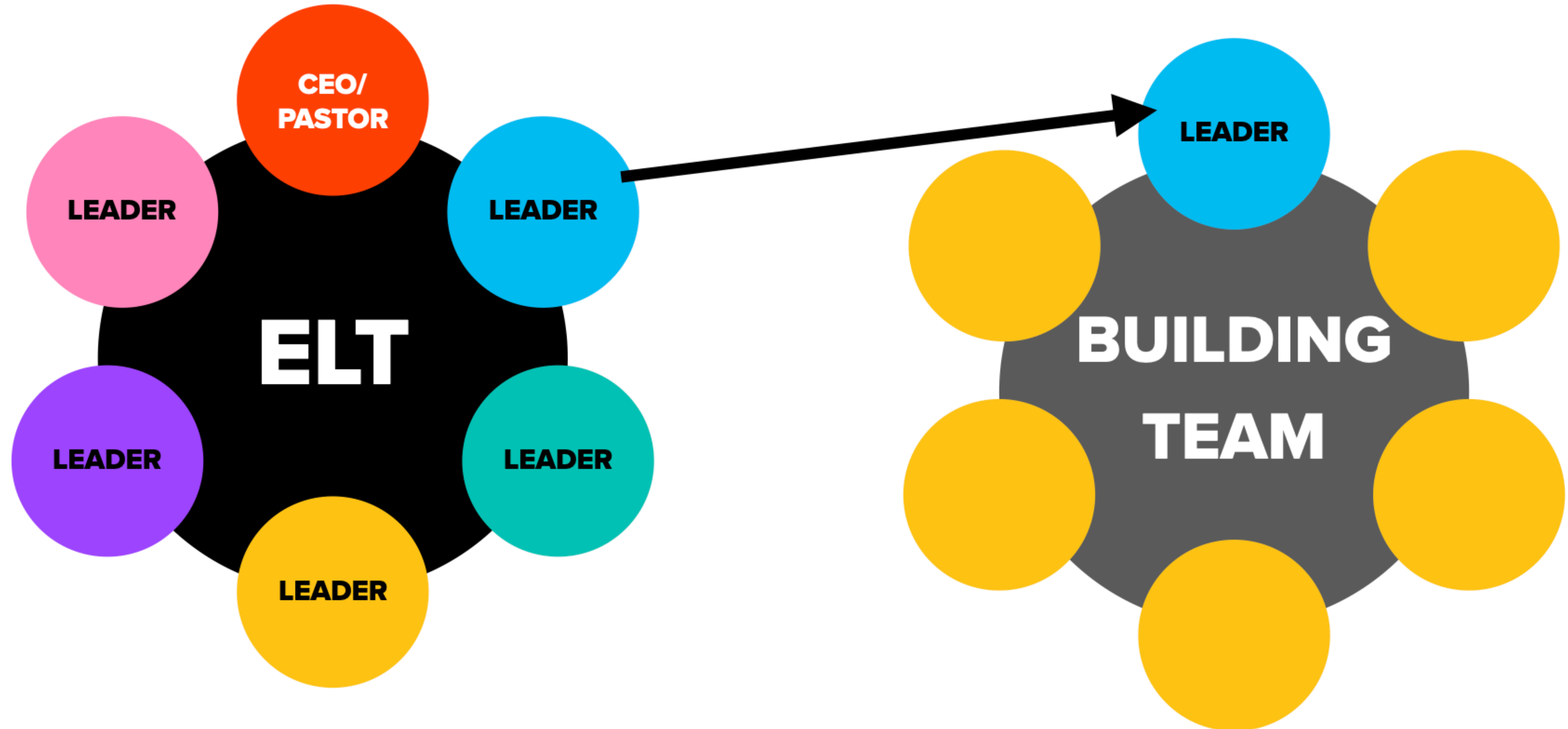


EXECUTIVE LEADERSHIP TEAM

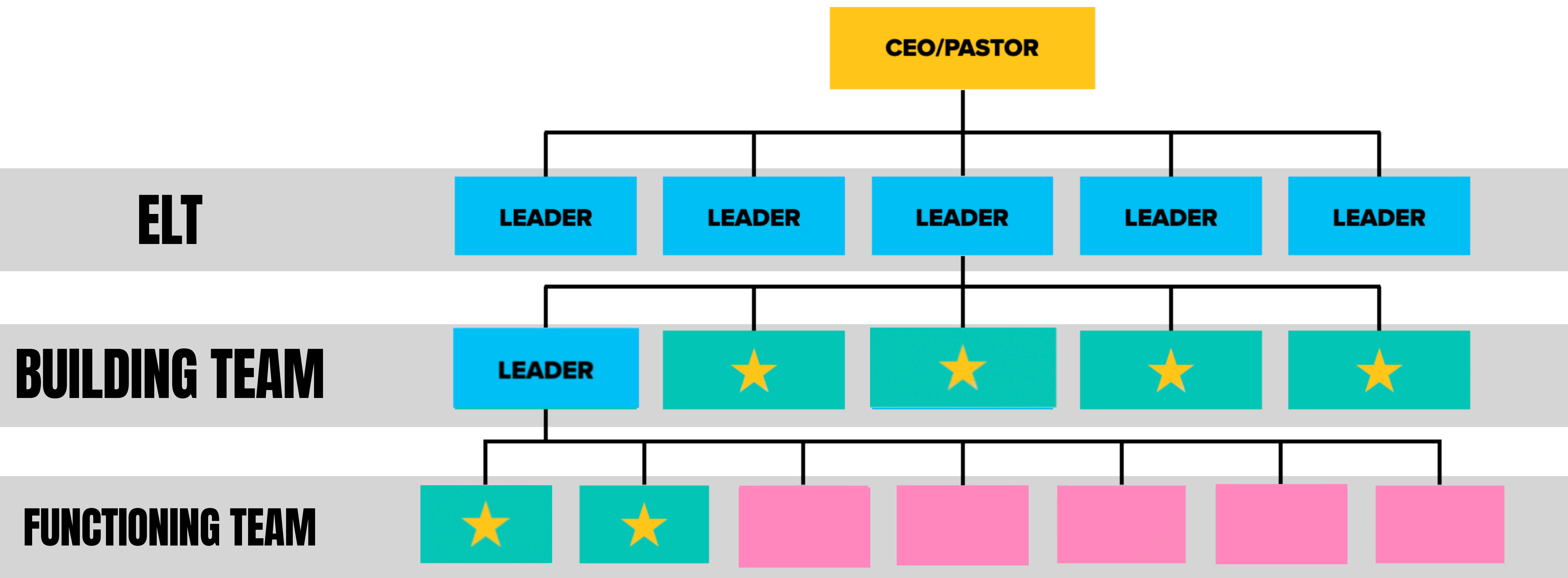


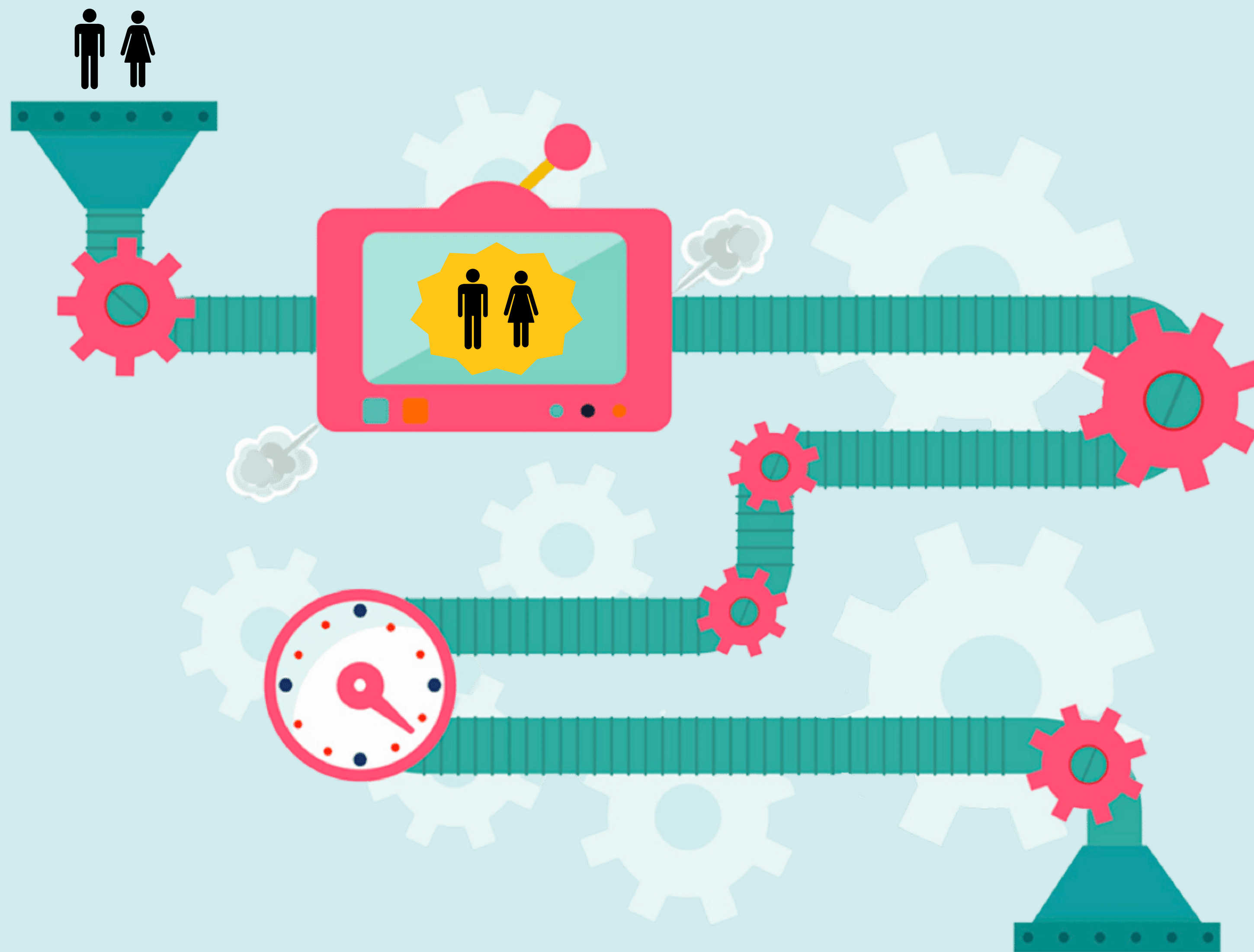
**Optimal leadership
team has no more
than 5 team members**

EXECUTIVE LEADERSHIP TEAM



KINDS OF TEAMS





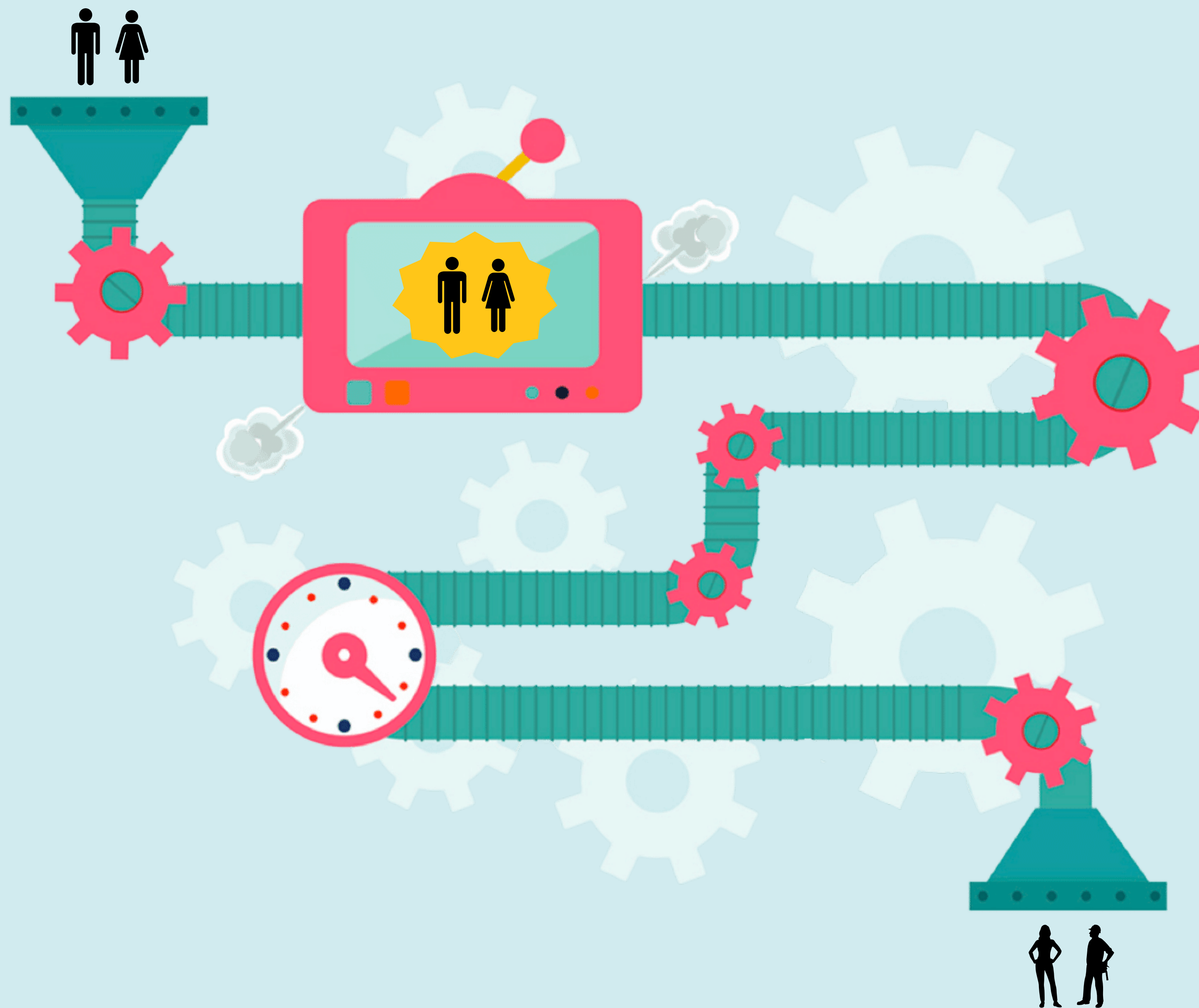
**GOD SENDS
PEOPLE
YOUR WAY**

THE TIMOTHY PROCESS —

THE TIMOTHY PROCESS

“You therefore, my son, be strong in the grace that is in Christ Jesus. The things which you have heard from me in the presence of many witnesses, entrust these to faithful men who will be able to teach others also.”

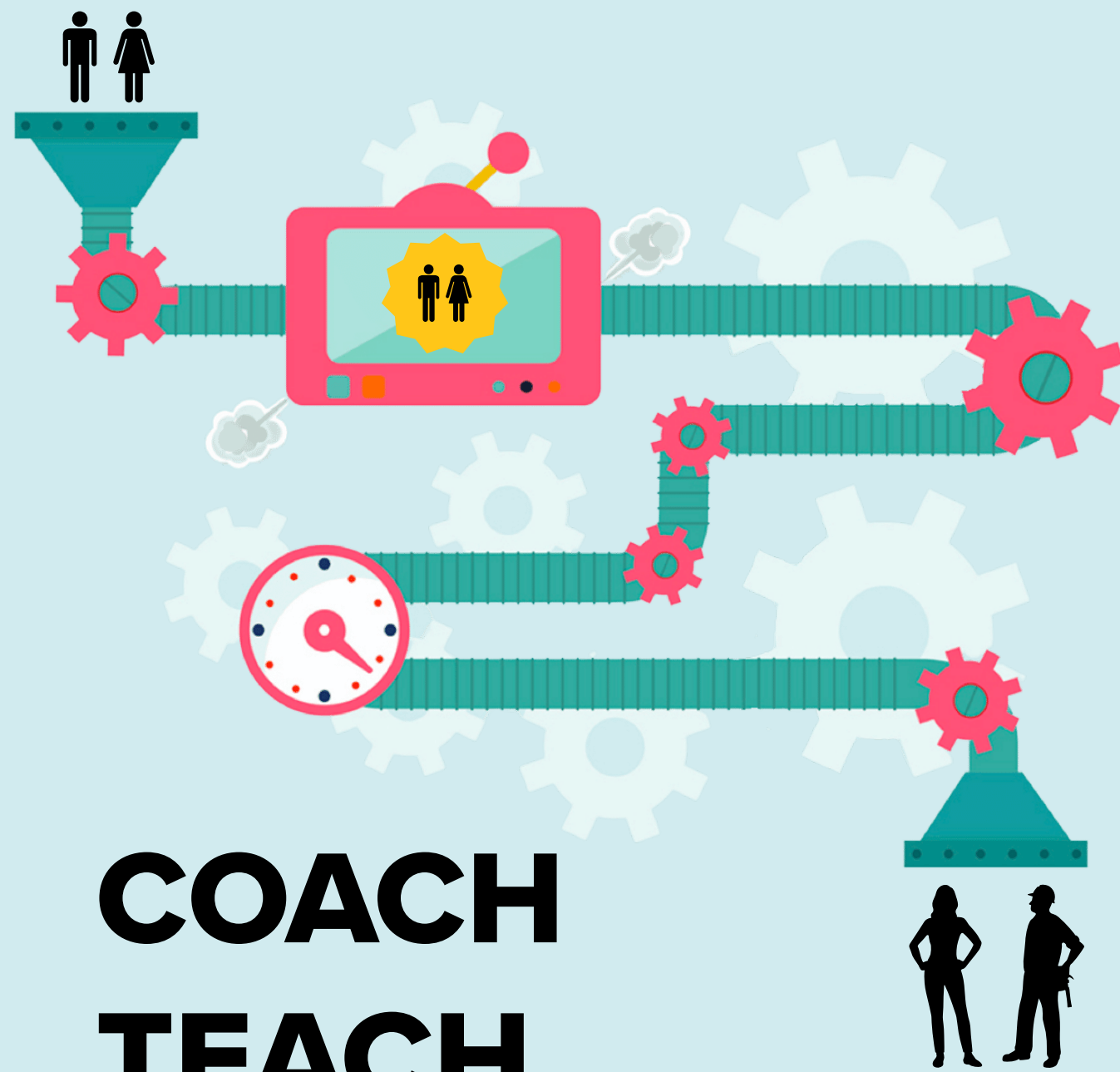
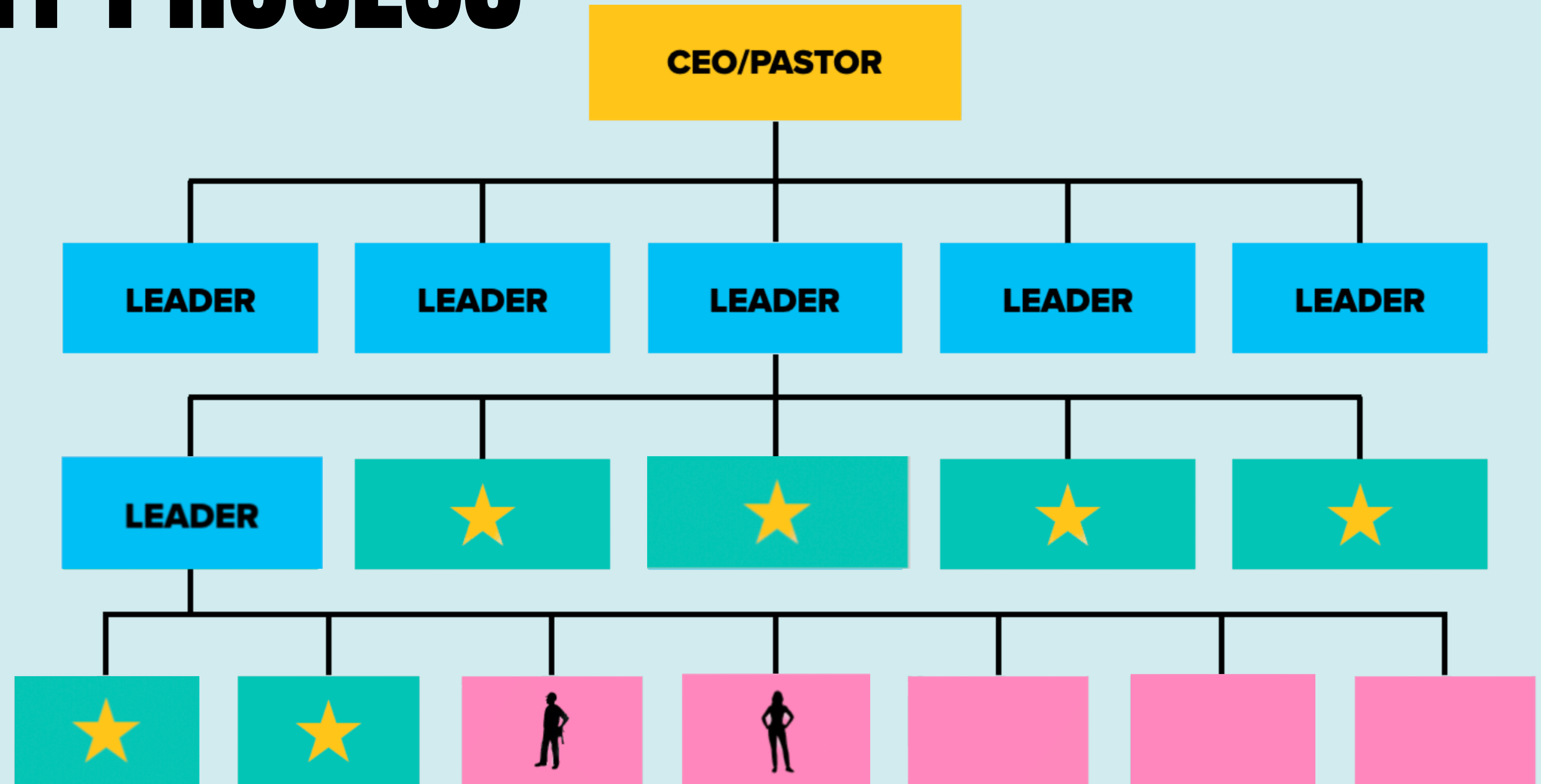
2 Timothy 2:1-2 (NASB)



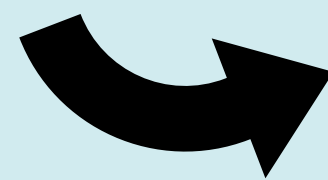
YOUR JOB:
INCREASE
PRODUCTIVITY
IN PEOPLE

CTTM: COACH, TEACH, TRAIN, MENTOR

THE TIMOTHY PROCESS

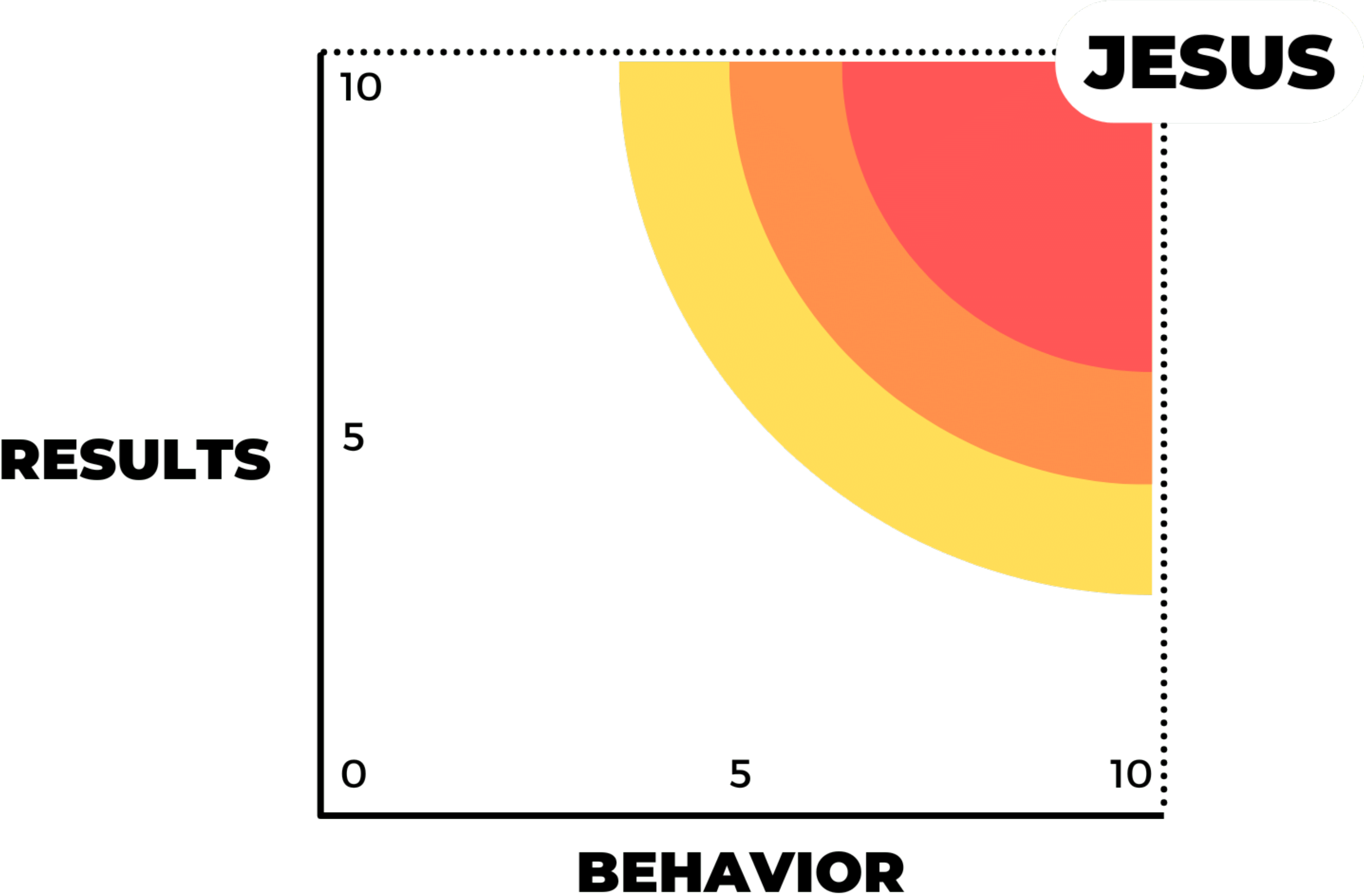


**COACH
TEACH
TRAIN
MENTOR**

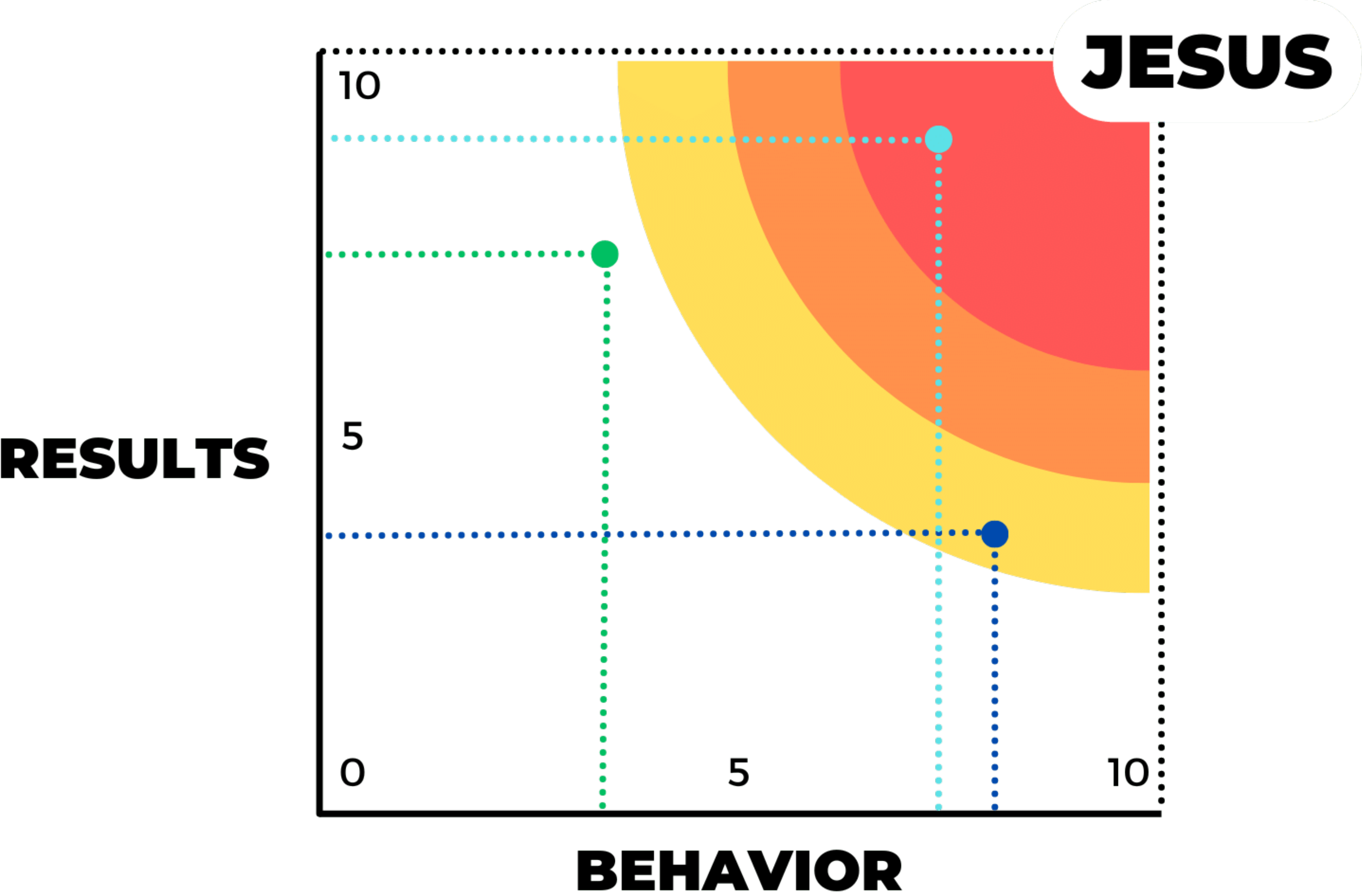


YOUR VISION: THEIR DESTINY

HOW TO RATE PERFORMANCE



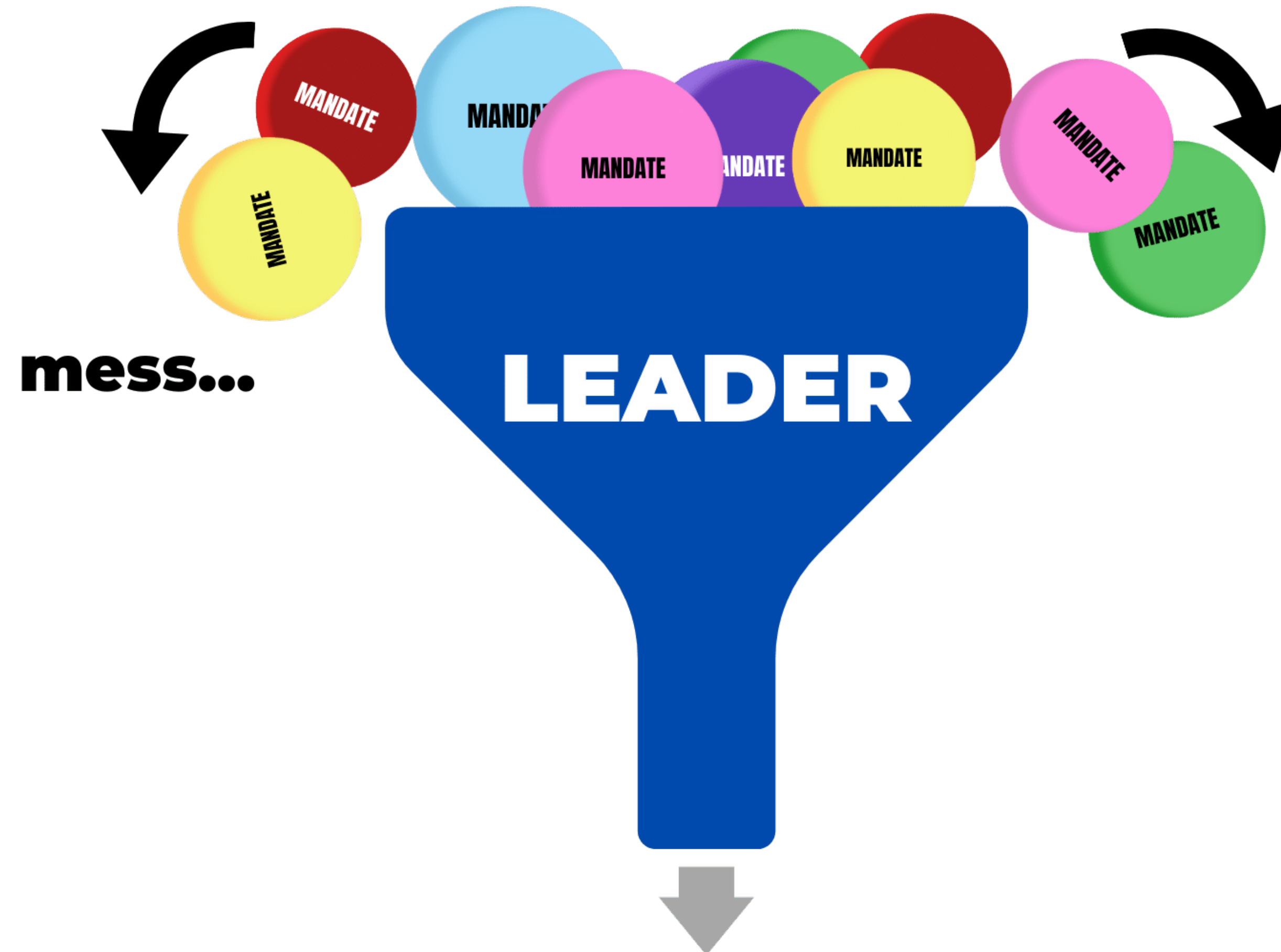
HOW TO RATE PERFORMANCE



RESPONDING TO MANDATES



RESPONDING TO MANDATES

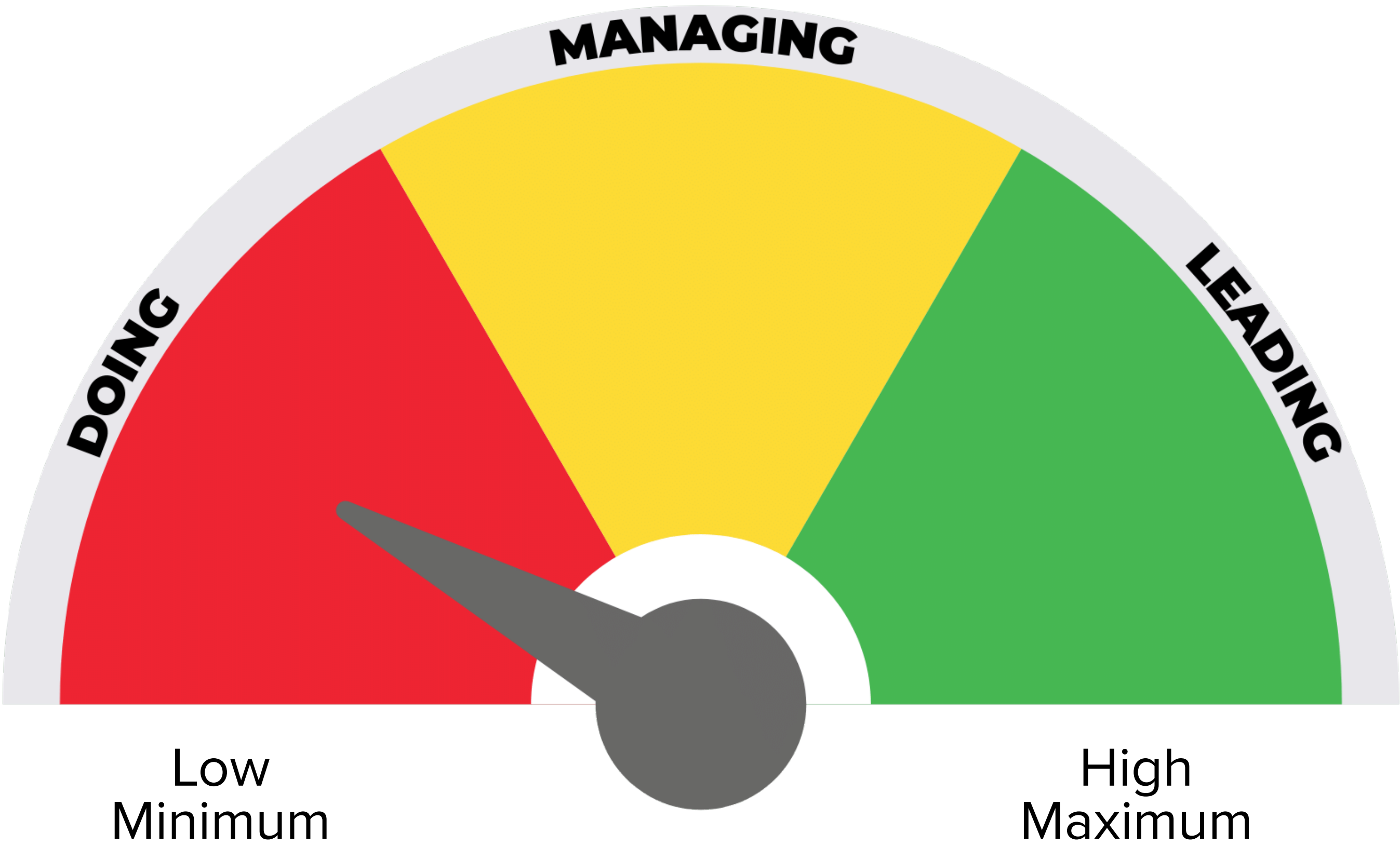


RPM POWER METER

RESPONSE PER MANDATE

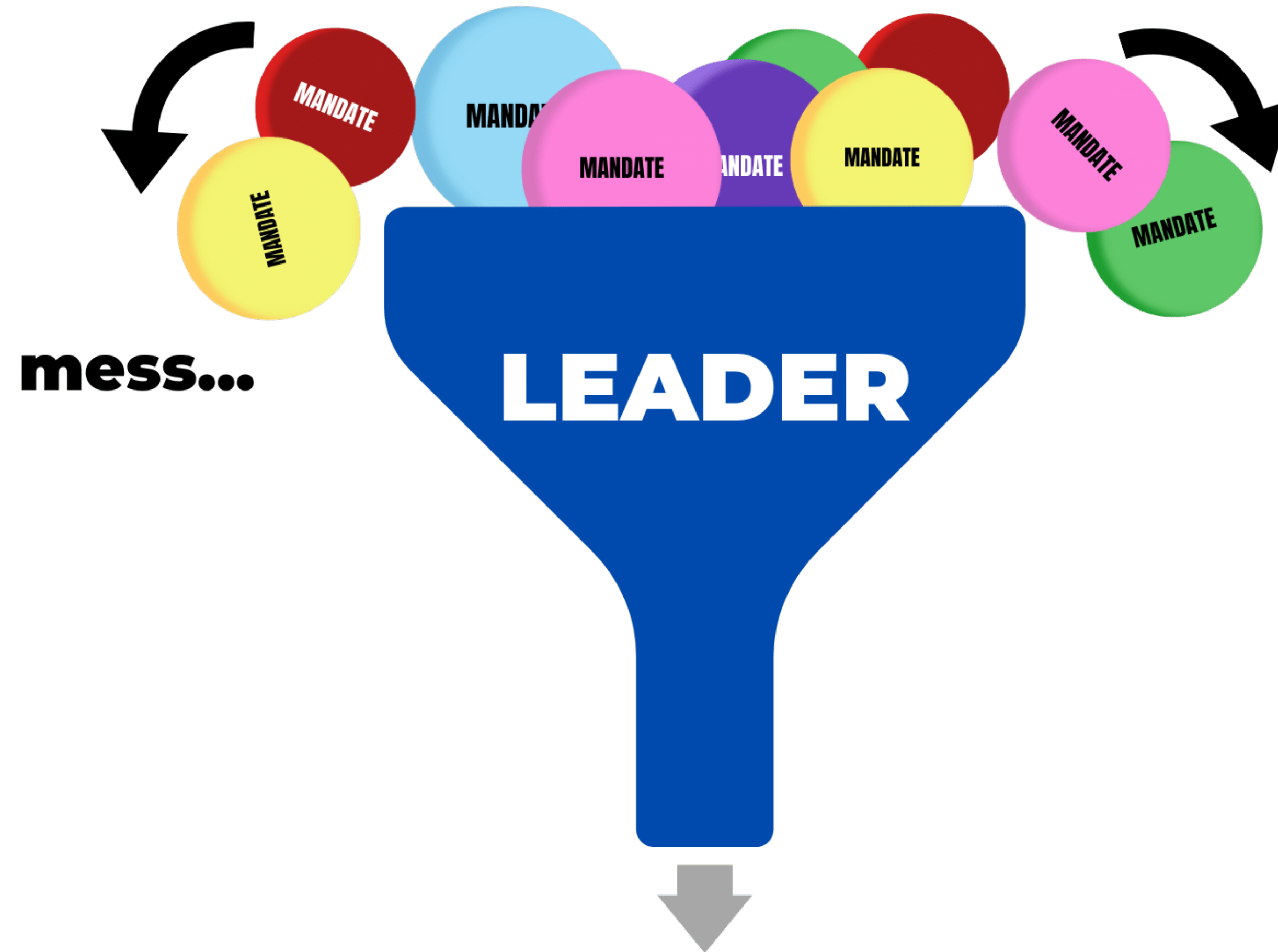
Micro
Management

Macro
Management



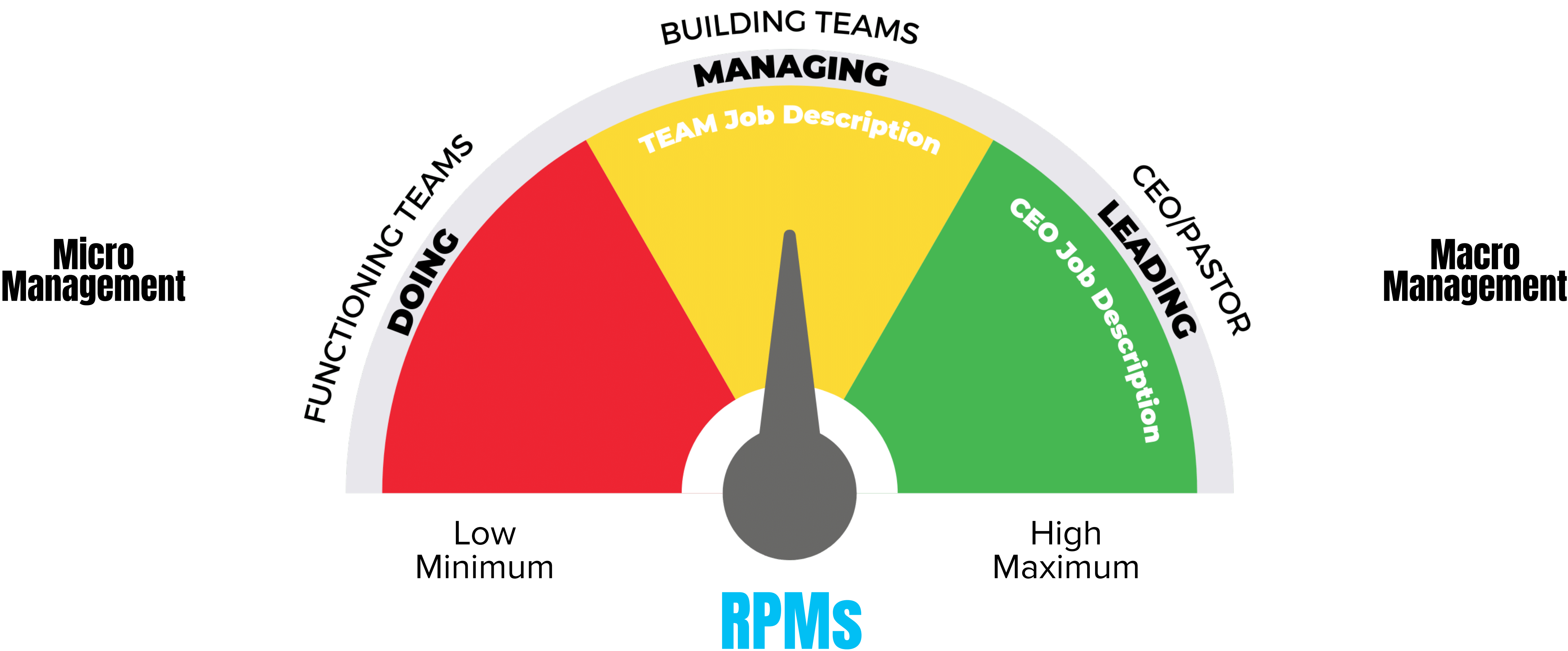
RPMs

RESPONDING TO MANDATES



RPM POWER METER

RESPONSE PER MANDATE



JOB DESCRIPTIONS

CEO

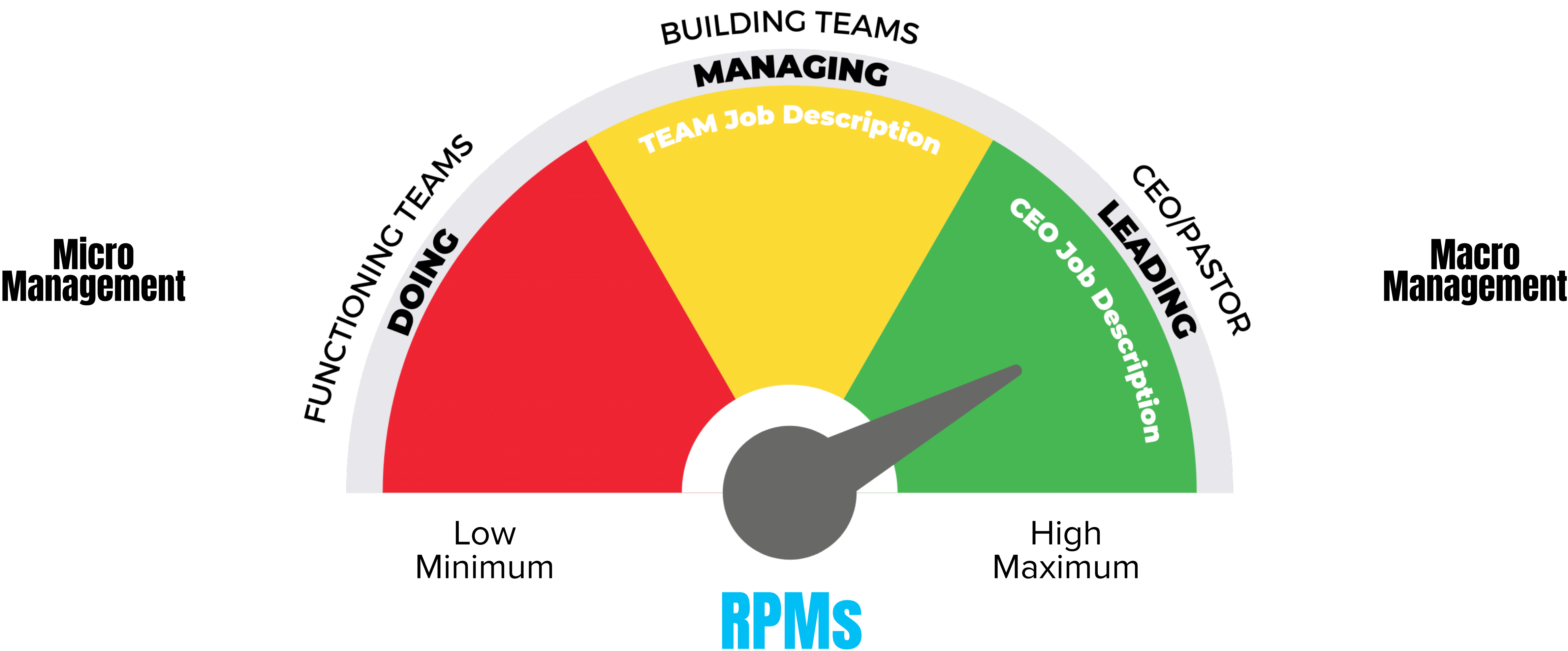
1. **Provide Vision & Direction**
2. **Obtain & Review P.I.R.**
(Plans, Ideas, & Recommendations)
3. **Commission the Plan OR Redirect it**
4. **Provide Resources for Their Success: CTTM**
5. **Obtain Evaluation & Mandate Accountability**

TEAM

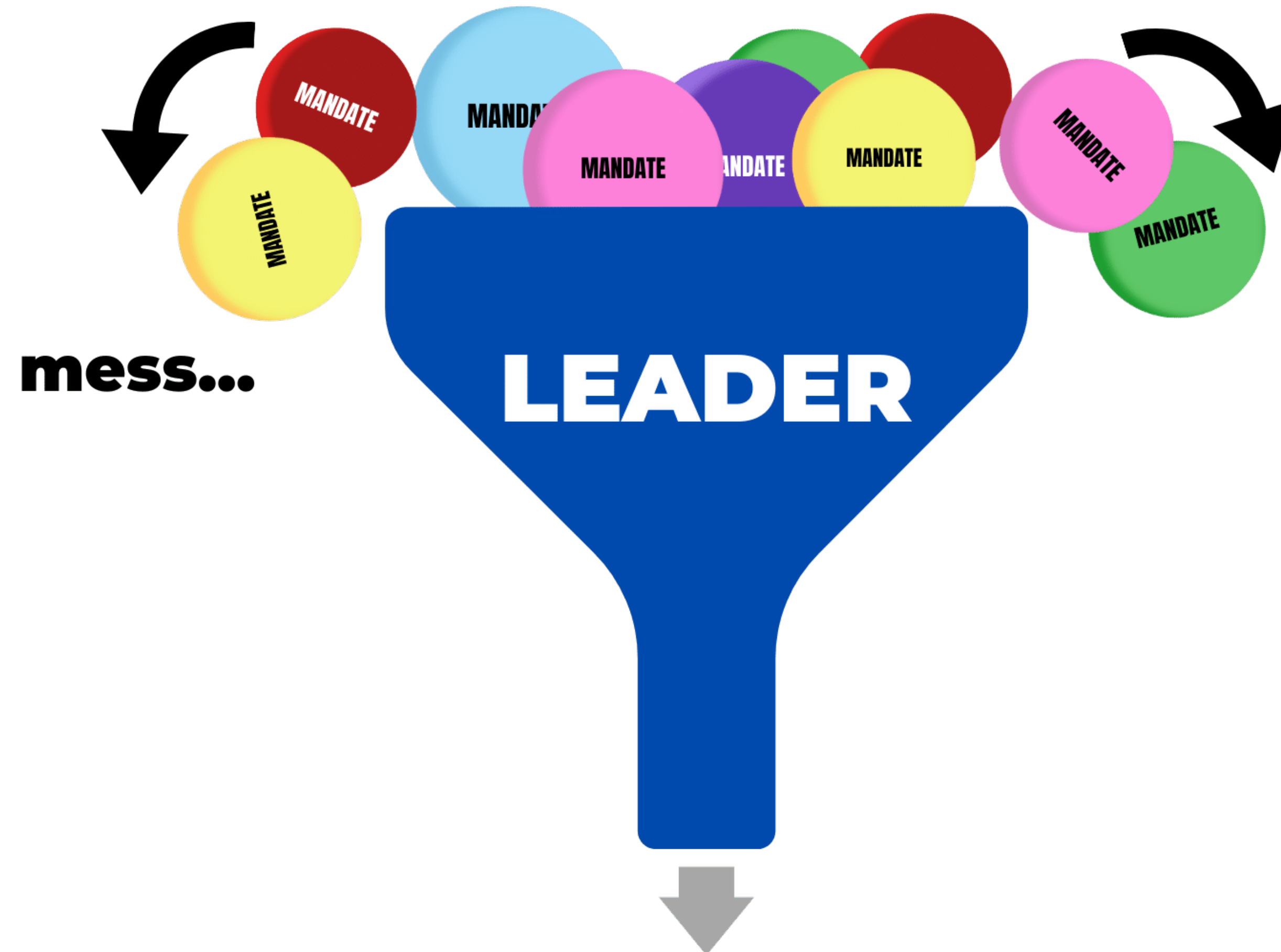
1. **Protect the Flow of the Anointing** *(Protect the integrity & production of the organization)*
2. **Do What it Takes to Accomplish Vision**
3. **CPIR: Create Plans, Ideas, & Recommendations**
4. **Report the Pulse** *(See that methods, systems, procedures of reporting are put in place & adhered to so the CEO has a pulse on the organization)*

RPM POWER METER

RESPONSE PER MANDATE



RESPONDING TO MANDATES



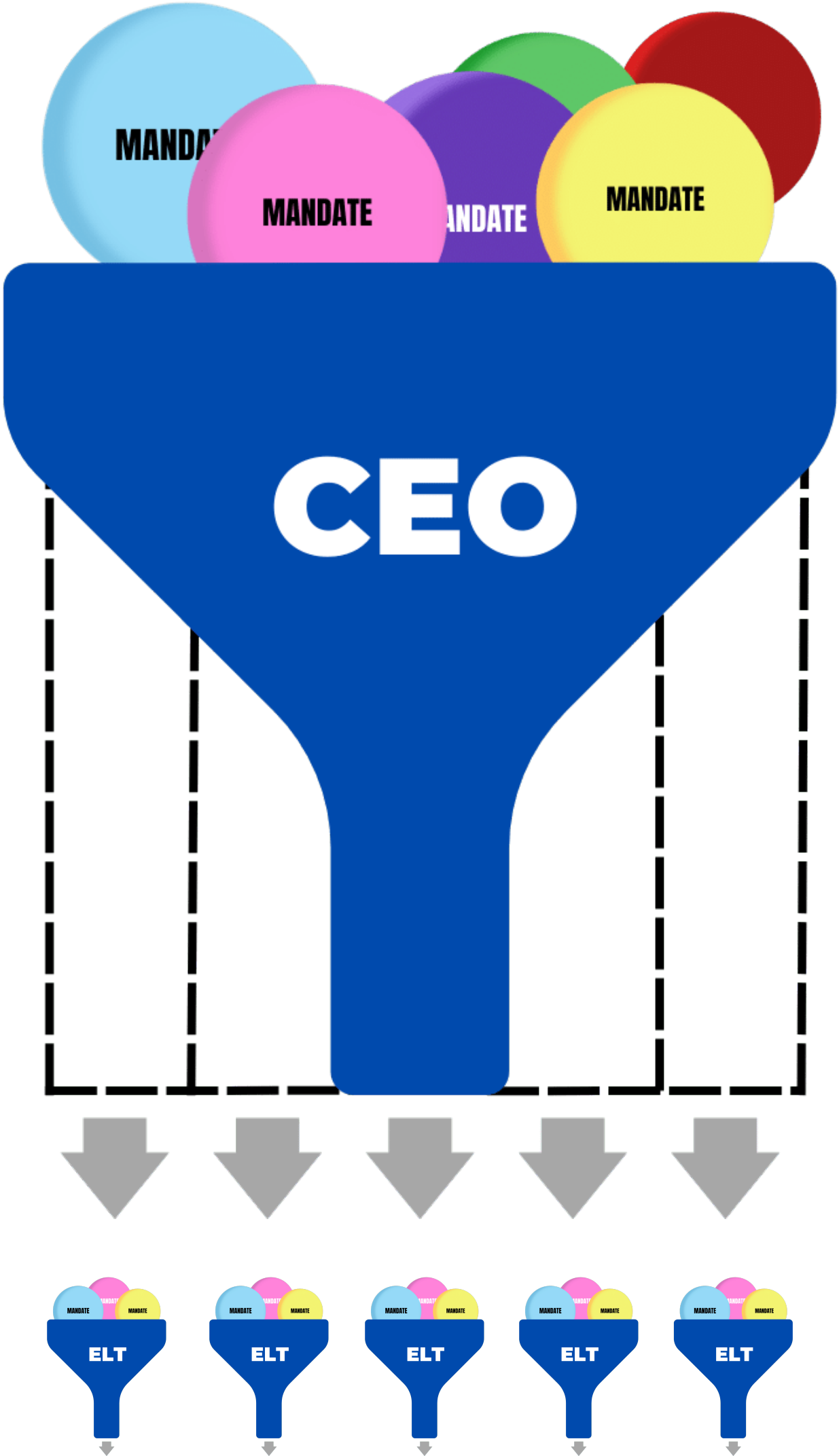
RESPONDING TO MANDATES



WIDEN THE FUNNEL!!!

RESPONDING TO MANDATES

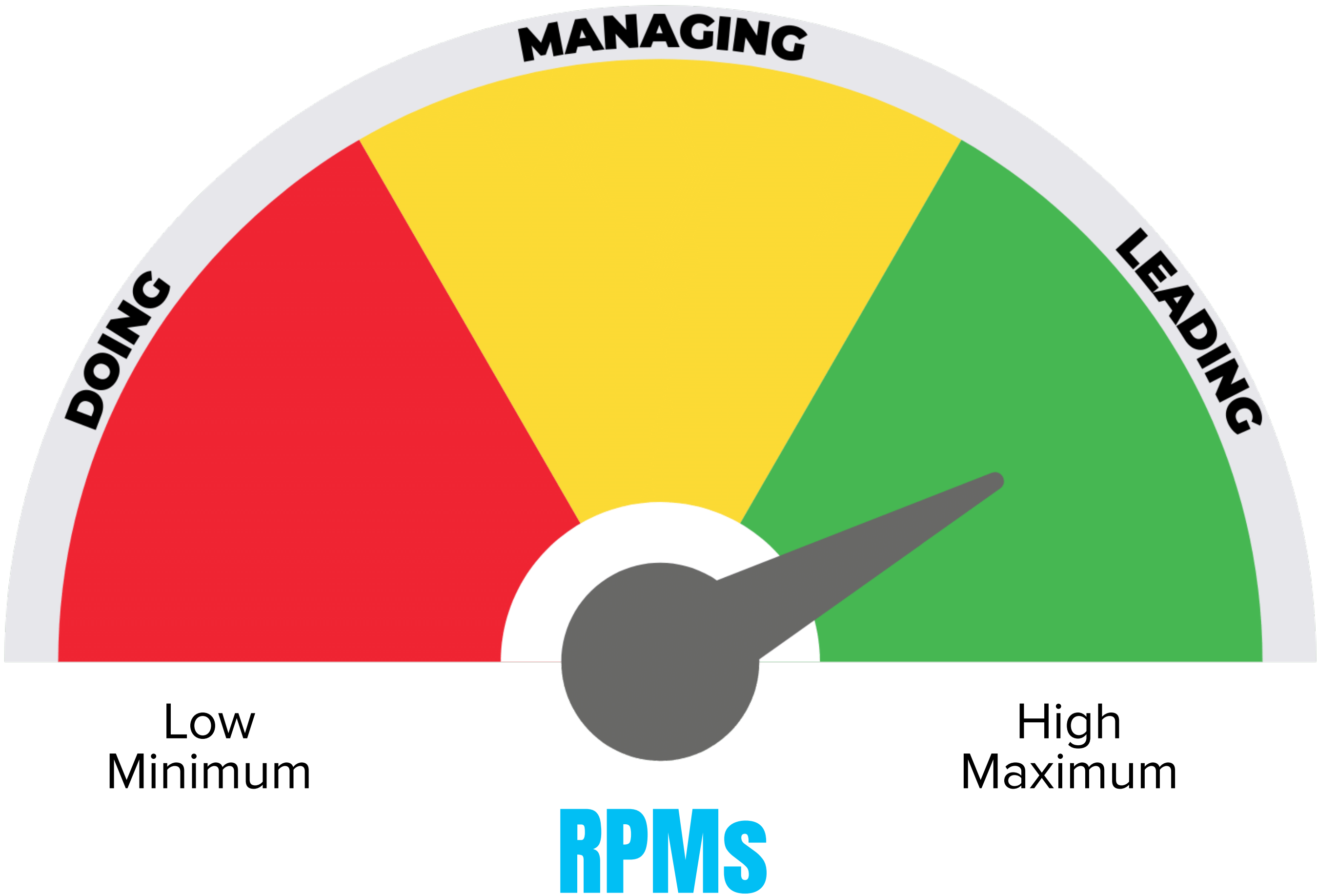
CTTM:
COACH
TEACH
TRAIN
MENTOR



3 LEVELS OF LEADERSHIP
DELEGATE
EMPOWER
ENTRUST

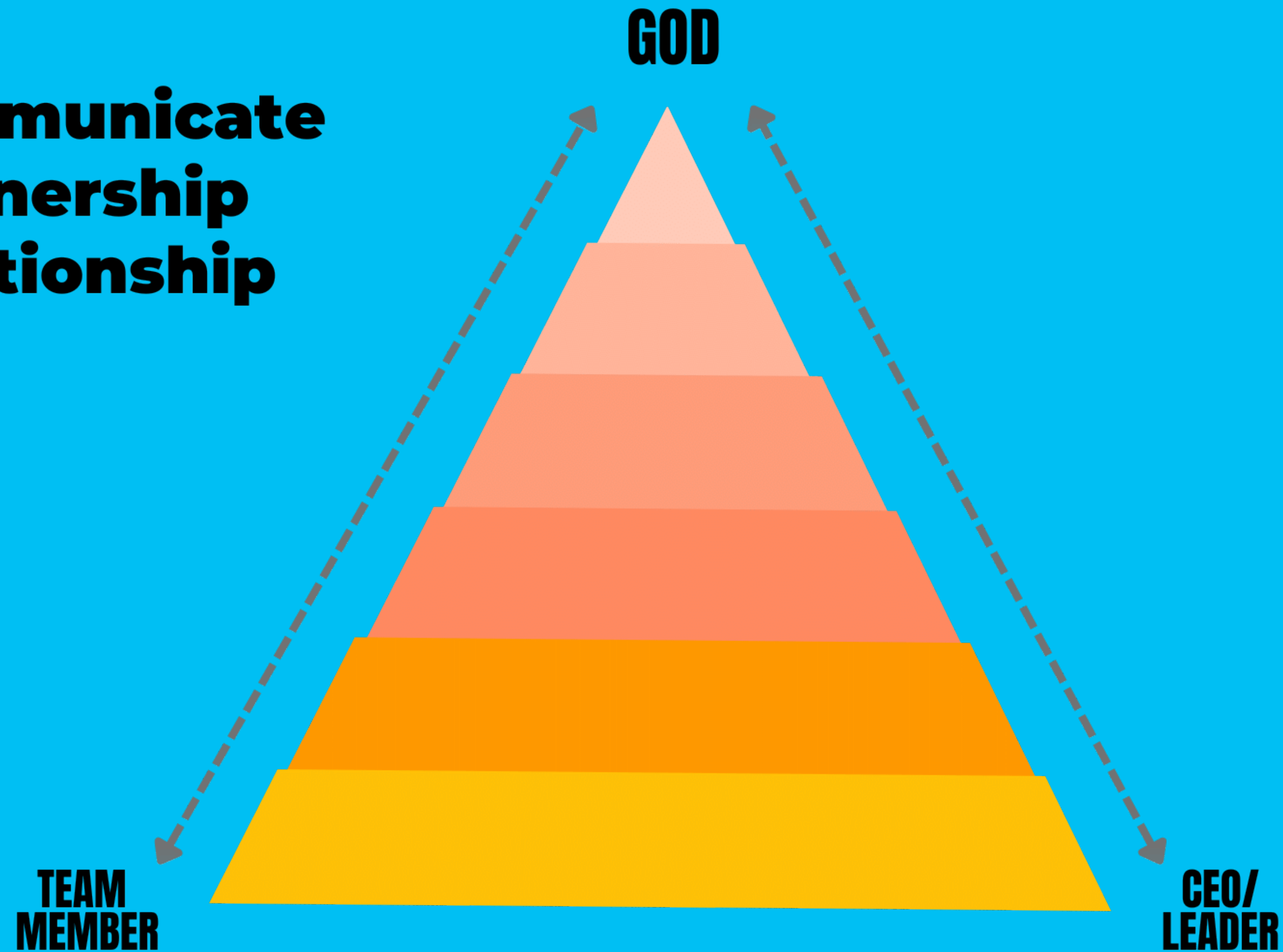
RPM POWER METER

RESPONSE PER MANDATE



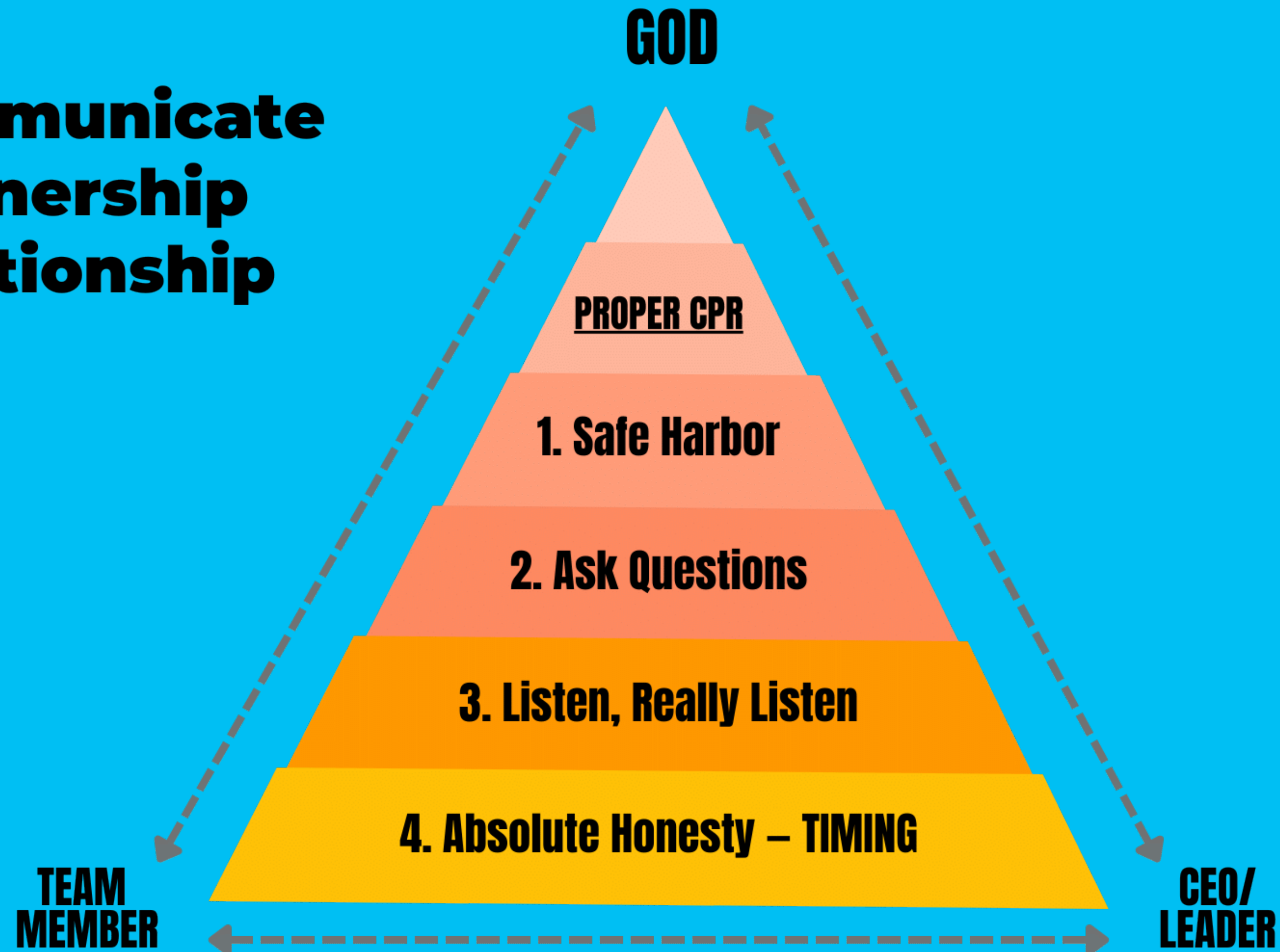
PROPER CPR

Communicate
Partnership
Relationship



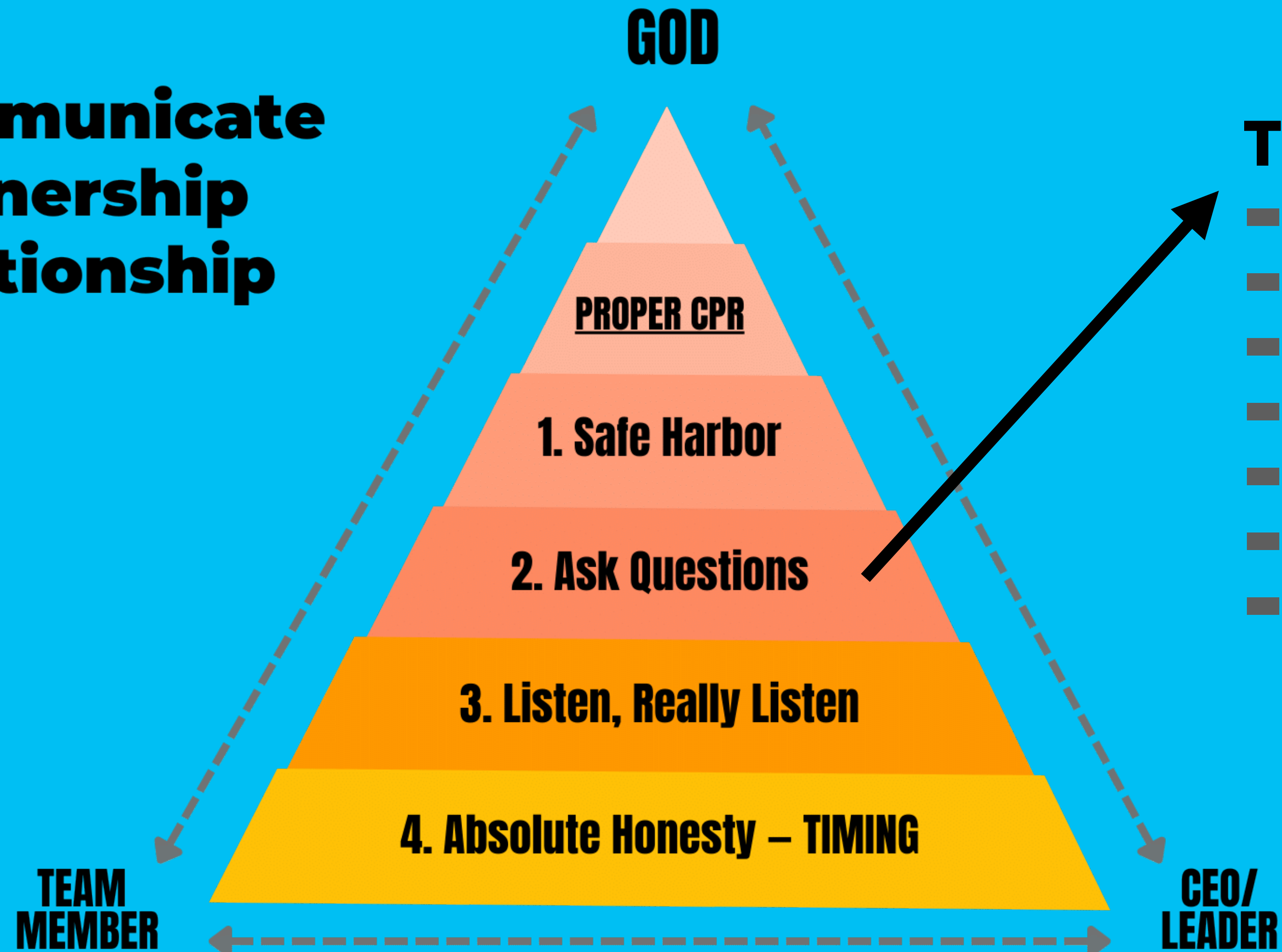
PROPER CPR

Communicate
Partnership
Relationship



PROPER CPR

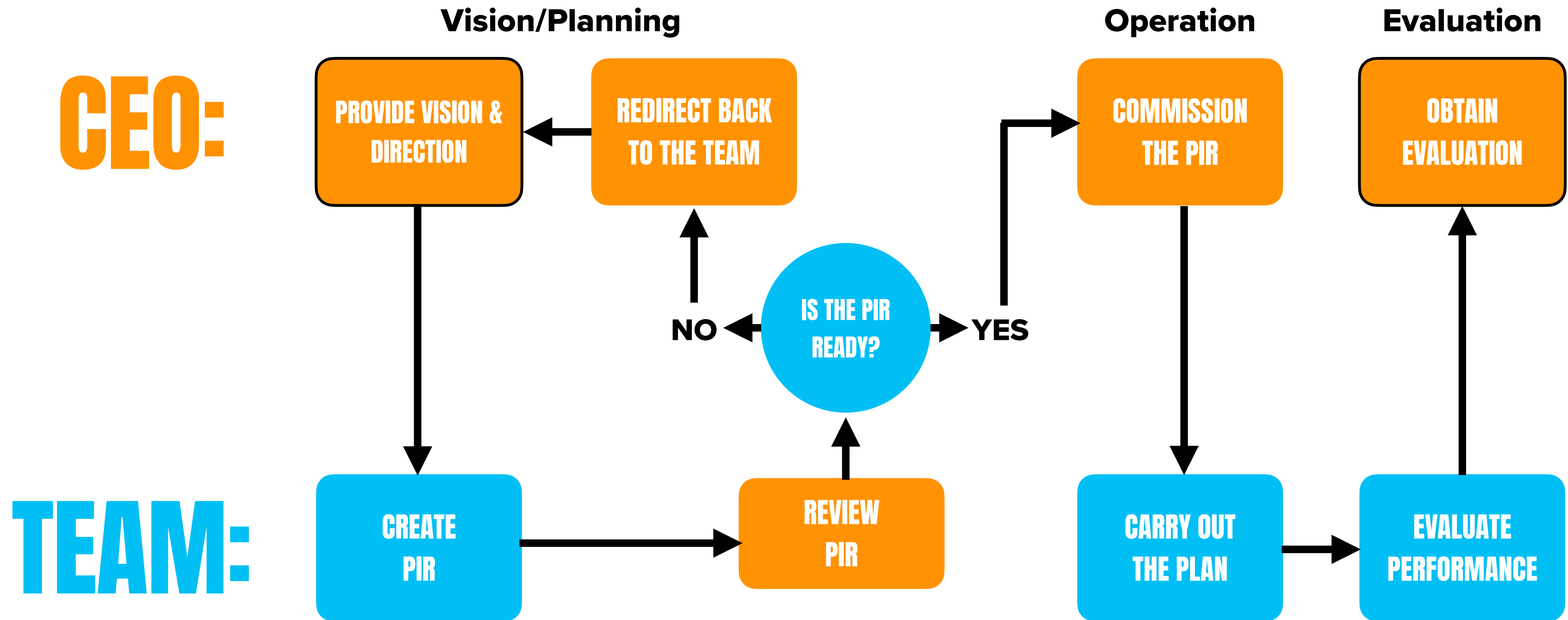
Communicate
Partnership
Relationship



THEY HAVE:

- Wise Counsel
- Facts
- Background
- Experience
- Ideas
- Perspective
- Knowledge

TEAM WORKFLOW & COMMUNICATION



5 DYSFUNCTIONS OF A TEAM

1. Absence of TRUST

2. Fear of CONFLICT

3. Lack of COMMITMENT

4. Avoidance of RESPONSIBILITY

5. Inattention to RESULTS

- 1. People are afraid of risk; gifts and talents are not used*
- 2. Artificial harmony*
- 3. Things become unclear or cloudy because priorities are mismatched*
- 4. Produces low standards and a “just get by” mentality*
- 5. Builds improper ego*

BEGINNING STEPS TO THE LEADERSHIP PROCESS

- 1. See the process snapshot (Advanced Leadership Training)**
- 2. Get personal resolve (See the Word in it and decide)**
- 3. Choose your ELT**
- 4. Present the process snapshot to them**
- 5. ELT gets resolve**
- 6. Start General CPIR with ELT**
- 7. Start to develop other teams**

CHOOSING GENERAL LEADERS

CORE CHARACTER COMPETENCIES

1. *Taking Thoughts Captive (Not wishy-washy)*
2. *Faithful Tenure*
3. *They Think (Innovative Thinking)*
4. *Entrepreneurial Minded*
5. *They Communicate*
6. *Carries Emotional Maturity*
7. *Flows in the Spirit*
8. *Has Good Behavior (Fruits of the Spirit)*
9. *Is Respectful*
10. *Attracts and Inspires Others*

CHOOSING YOUR ELT

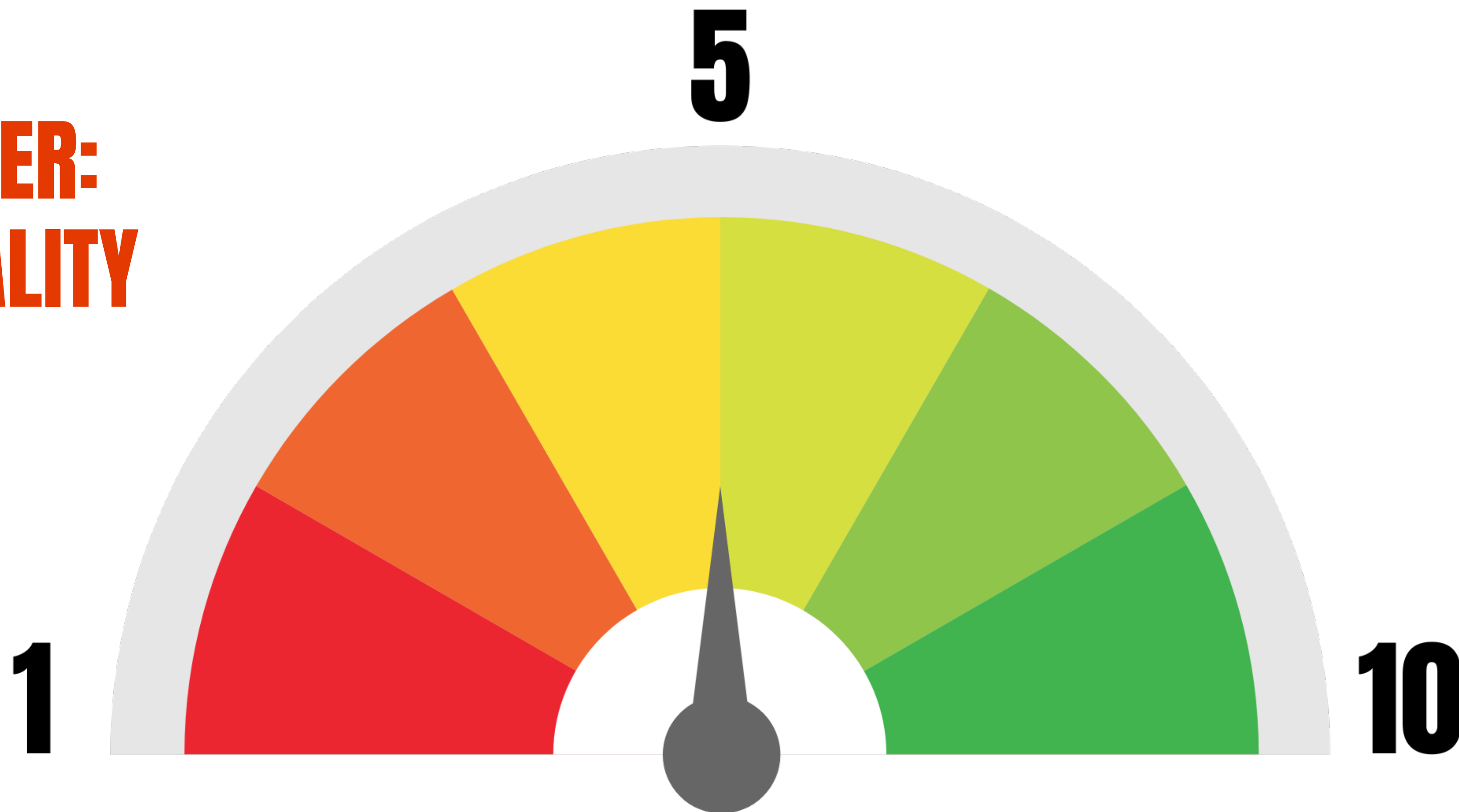
ELT CORE CHARACTER COMPETENCIES SHOULD INCLUDE:

- *Applies the basics of the Word (Fellowship, forgiveness, tithing, taking thoughts captive, gathering, hunger, humility, gentleness, respect, etc.)*
- *Led by the Spirit and Flows*
- *Proper Praiseworthy Thinking: Takes Thoughts Captive*
- *Innovative Thinkers: Sharp, Strategic Mind (Isaiah 11:2)*
- *Humble, Teachable Spirit: They Want to be Better*
- *Faithful Tenure & Integrity: 3-Year Rule*
- *Emotional Maturity: EQ Skills (Ephesians 4:1-3)*
- *Good Interpersonal Communication Skills (Godly Skills—Seeing & Hearing Through God's Eyes & Ears)*
- *Entrepreneurial Building Skills*
- *Achievers, Focused on Results*
- *Recruiters: An Ability to Attract & Inspire Other Talent*

WHERE ARE YOU?

Where would you rate your leadership ability?

**REMEMBER:
FACE REALITY**



**“...TAKE HEED TO THE MINISTRY WHICH
YOU HAVE RECEIVED FROM THE LORD,
THAT YOU MAY FULFILL IT.”**

COLOSSIANS 4:17 (NASB)